



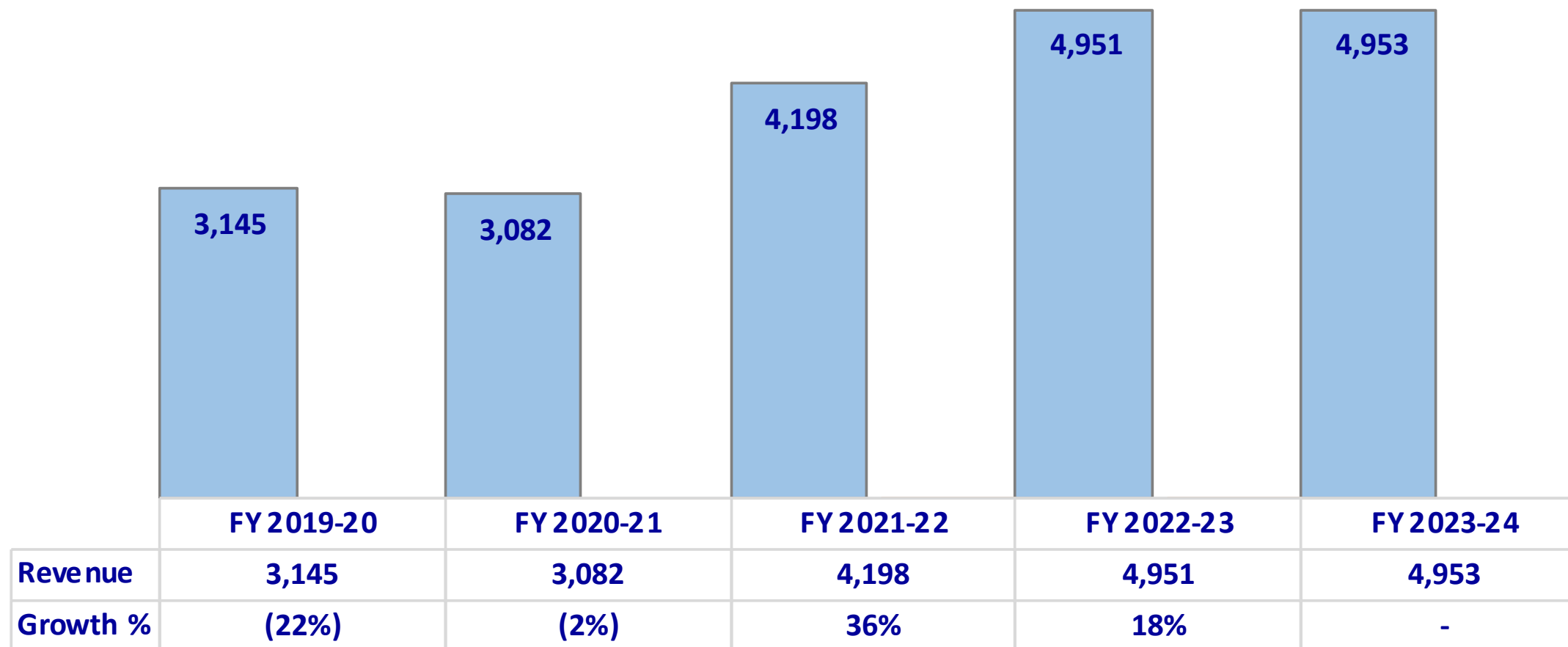
SUNDRAM FASTENERS LIMITED

Investor Presentation – Quarter Ended 30th June 2024



SFL Standalone – Total revenue

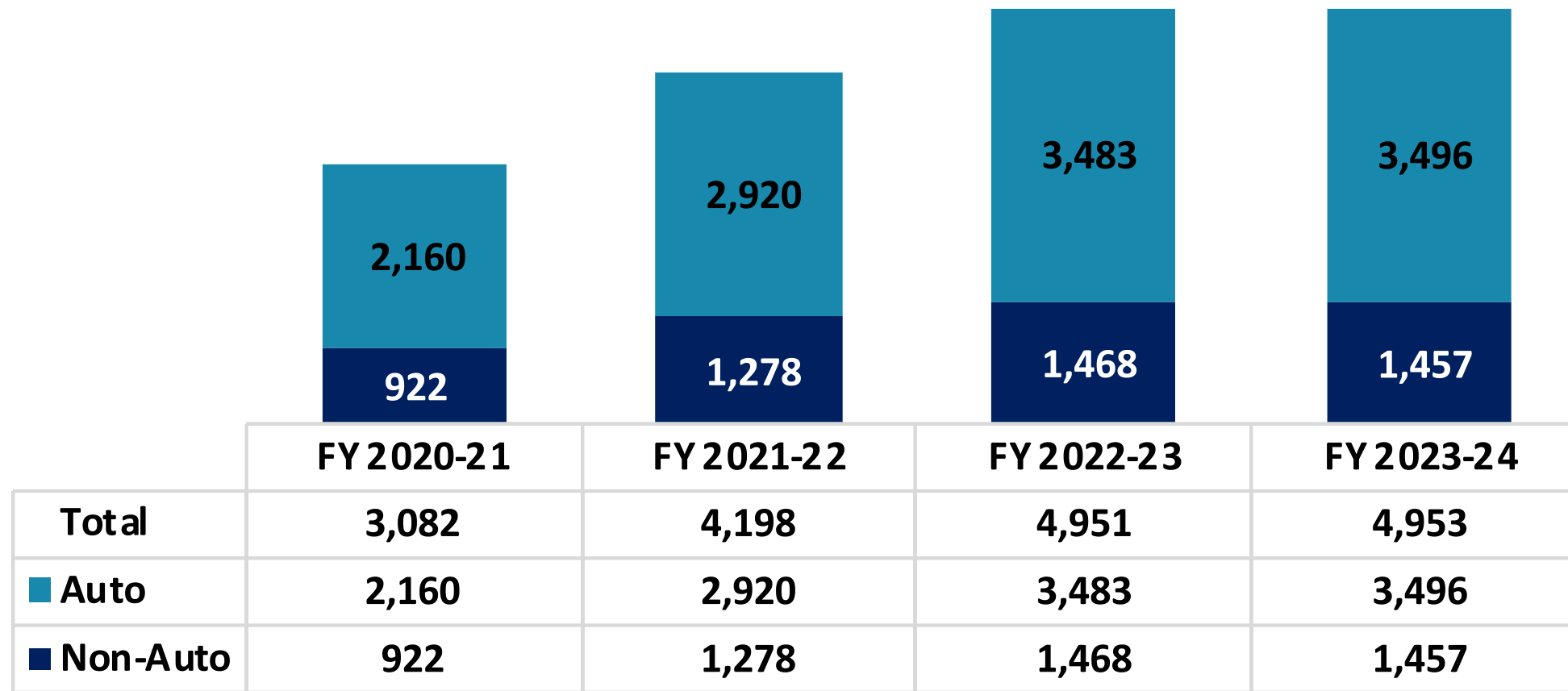
Rs. Crs





SFL Standalone – Total revenue – Auto vs Non-auto

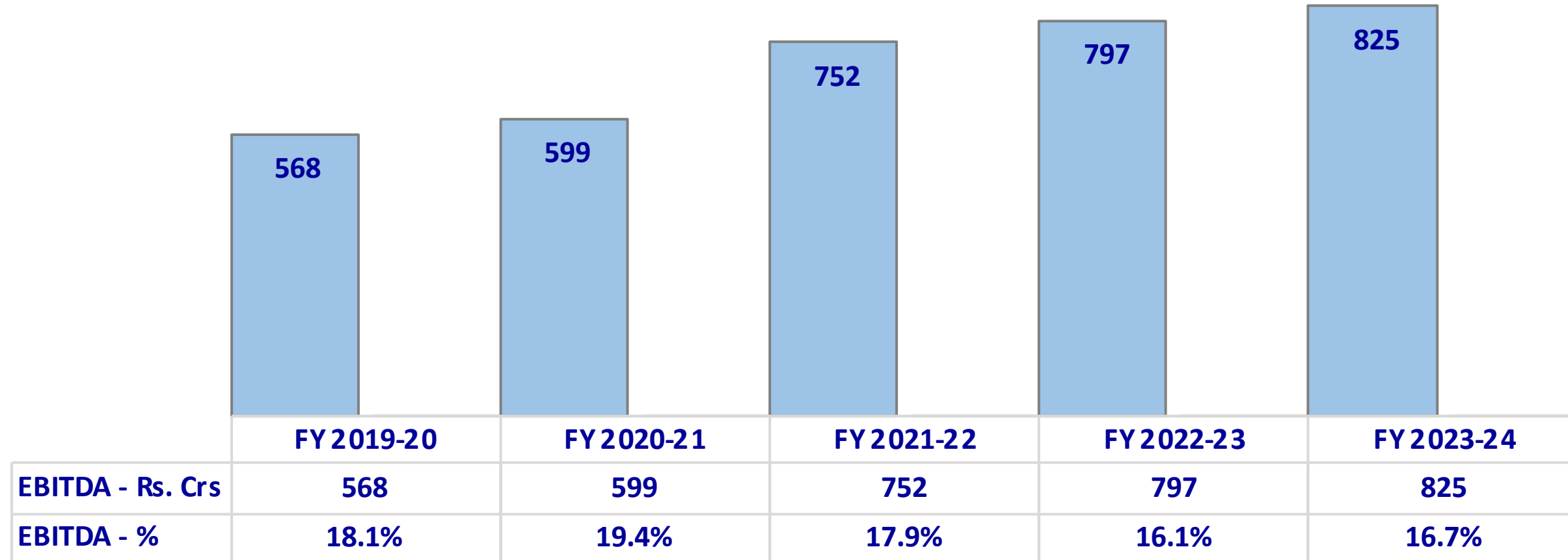
Rs. Crs





SFL Standalone - EBITDA Trend

Rs. Crs



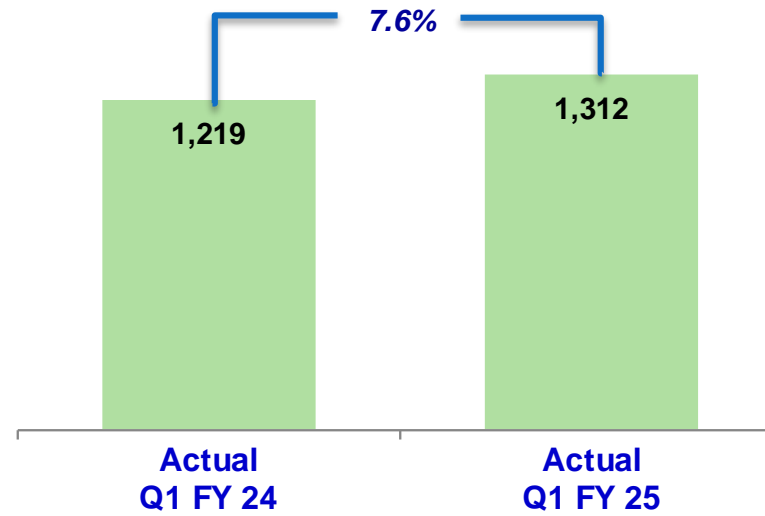


SFL Standalone - Financial performance

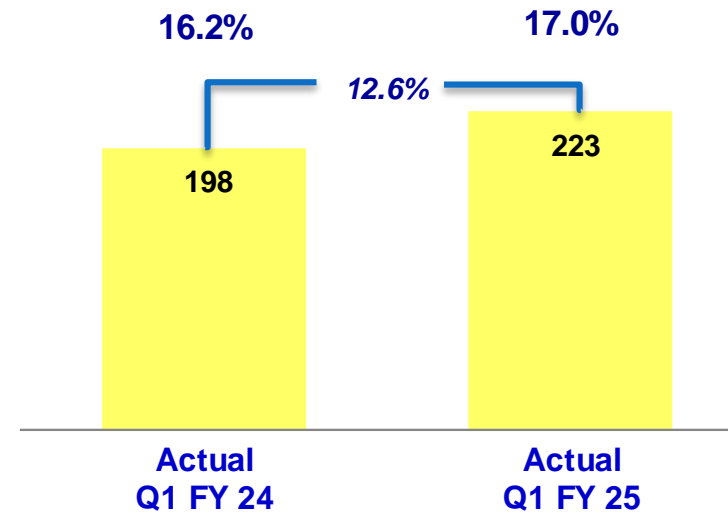
Q1 FY 25 Vs Q1 FY 24

Rs. Crs

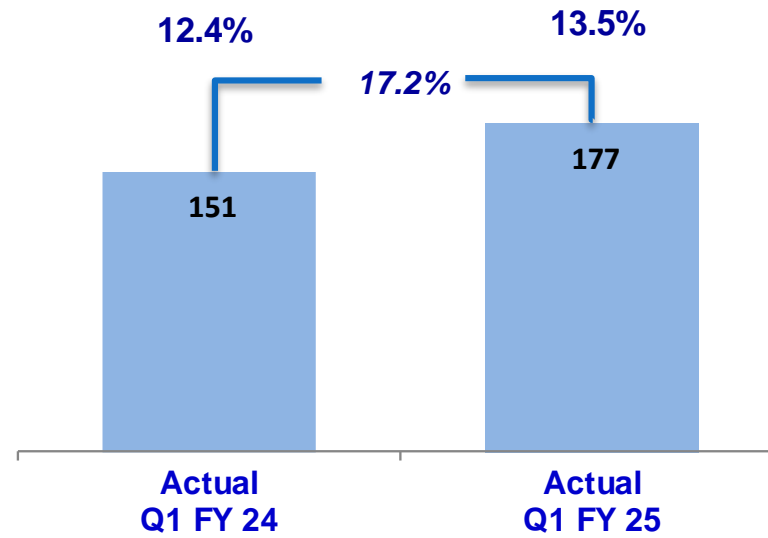
TOTAL REVENUE



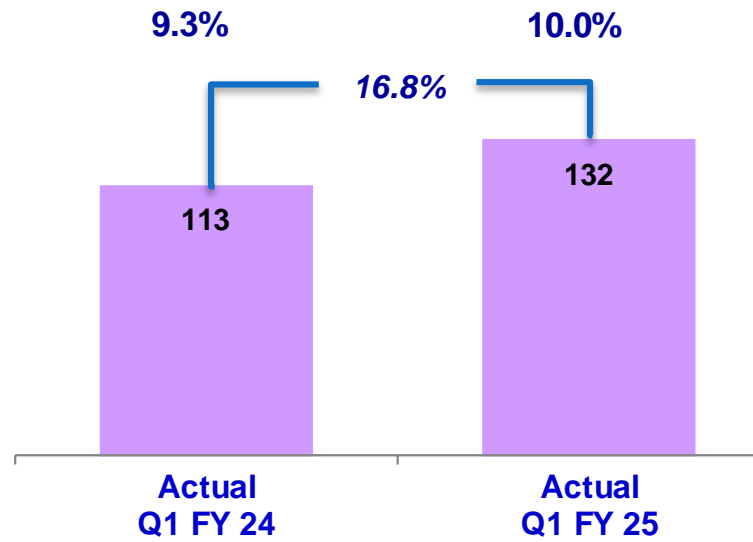
EBITDA



PBT



PAT





SFL Standalone – Key results

Standalone Financials

- Total revenue at Rs. 1,312.18 Crores
- Profit before Tax (PBT) at Rs. 177.19 Crores
- Profit after Tax (PAT) at Rs. 131.64 Crores

Quarter ended June 30, 2024

- The Company reports its highest ever revenue from operations at Rs. 1,310.33 crores for the quarter ended June 30, 2024, compared to Rs. 1,216.95 crores during the same period in the previous year, registering a growth of 7.7% led by strong export performance.
- The domestic sales for the quarter ended June 30, 2024, were at Rs. 855.75 crores as against Rs. 823.94 crores during the previous year.
- The export sales for the quarter ended June 30, 2024, were at Rs. 422.65 crores as against Rs. 347.99 crores during the previous year, registering a growth of 21.5%.
- The earnings before interest, depreciation and taxes (EBITDA) for the quarter ended June 30, 2024, was at Rs. 223.06 crores as against Rs. 197.66 crores during the same period in the previous year. The Company has reported its EBITDA margin at 17.0%. The gross margin improved from 55.9% to 57.5% with the support of robust export performance, stable commodity prices and favourable product mix.
- The finance cost for the quarter ended June 30, 2024, after accounting for exchange differences, was at Rs. 3.52 crores, as against Rs. 5.89 crores for the corresponding quarter in the previous year.
- With the improvement in operations, the Company also reports the highest ever Profit before Tax (PBT) for the quarter ended June 30, 2024, at Rs. 177.19 crores compared to Rs. 150.86 crores for the corresponding quarter registering an impressive growth of 17.4%.
- The net profit for the quarter ended June 30, 2024, was at Rs. 131.64 crores as against Rs. 112.78 crores registering a growth of 16.7%.
- Earnings per share for the quarter ended June 30, 2024 amounted to Rs. 6.26.



SFL Standalone - Other highlights

Capital expenditure

- **The Company has incurred capital expenditure of Rs. 148.37 crores for the quarter ended June 30, 2024, in line with its planned capital expenditure for the financial year 2024-25.**

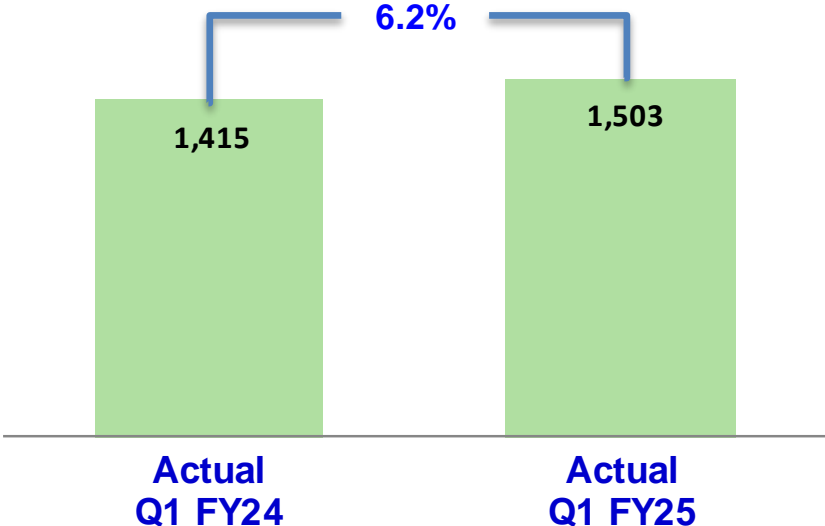


SFL Consolidated - Financial performance

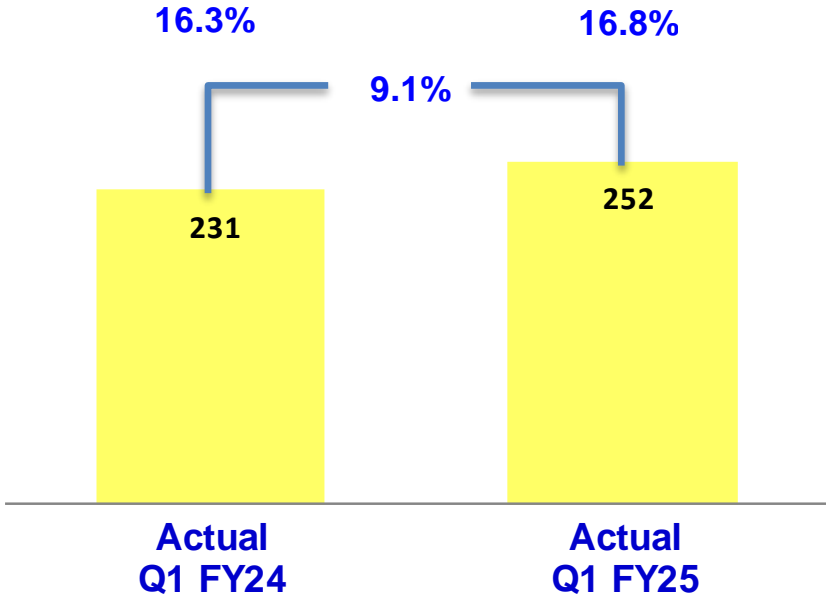
Q1 FY 25 Vs Q1 FY 24

Rs. Crs

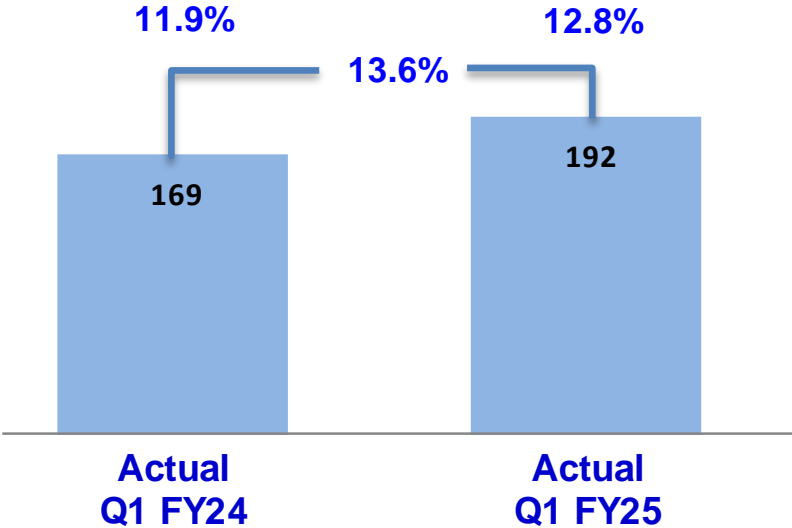
TOTAL REVENUE



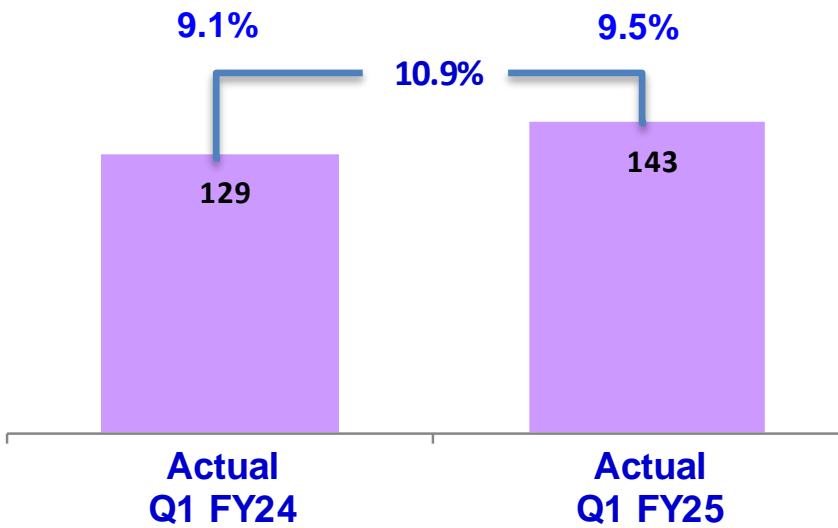
EBITDA



PBT



PAT





SFL Consolidated – Key results

Consolidated Financials

- Revenue from Operations at Rs. 1,502.85 Crores
- Profit before Tax (PBT) at Rs. 191.61 Crores
- Profit after Tax (PAT) at Rs. 142.69 Crores

Quarter ended June 30, 2024

- The Company's consolidated revenue from operations posted for the quarter ended June 30, 2024, was its highest ever at Rs. 1,497.67 crores compared to Rs. 1,410.76 Crores during the same period in the previous year, registering a growth of 6.2%.
- The consolidated net profit for the quarter ended June 30, 2024, was at Rs. 142.69 crores as against Rs. 128.74 crores for the same period in the previous year registering a growth of 10.8%.
- The consolidated earnings per share (EPS) for the quarter ended June 30, 2024 amounted to Rs. 6.75.

End of presentation