



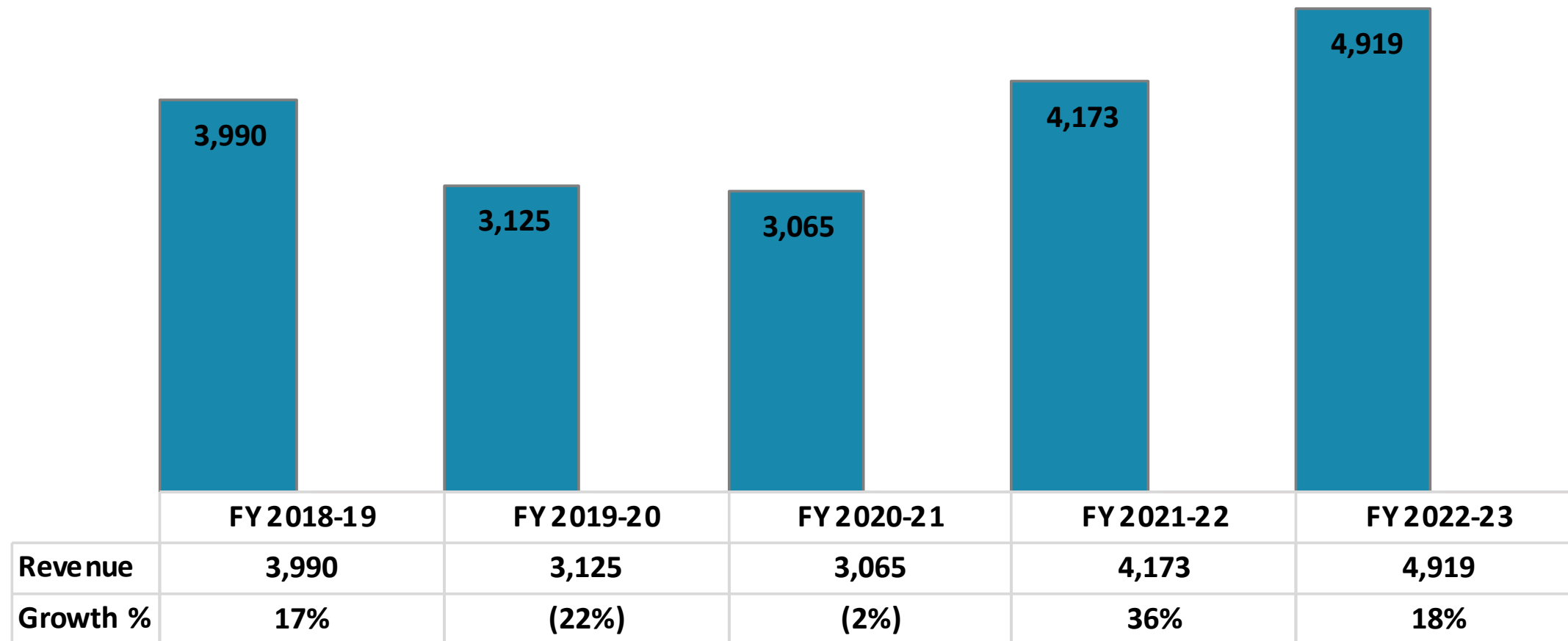
SUNDRAM FASTENERS LIMITED

Investor Presentation – Quarter Ended 30th June 2023



SFL Standalone – Revenue from operations

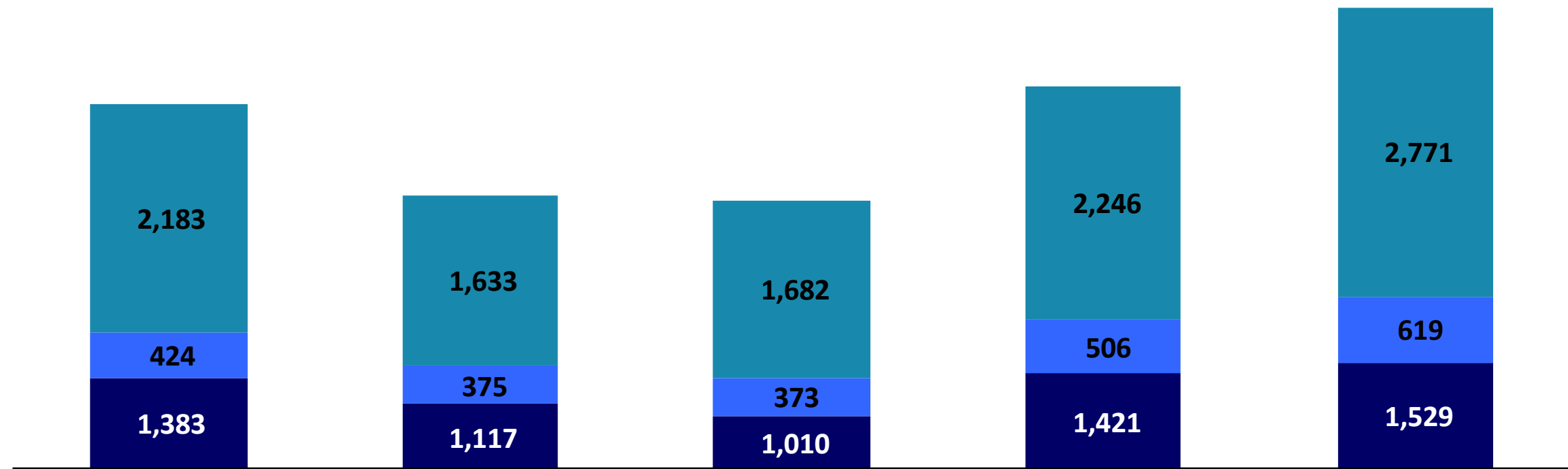
Rs. Crs





SFL Standalone - Revenue from operations - composition

Rs. Crs

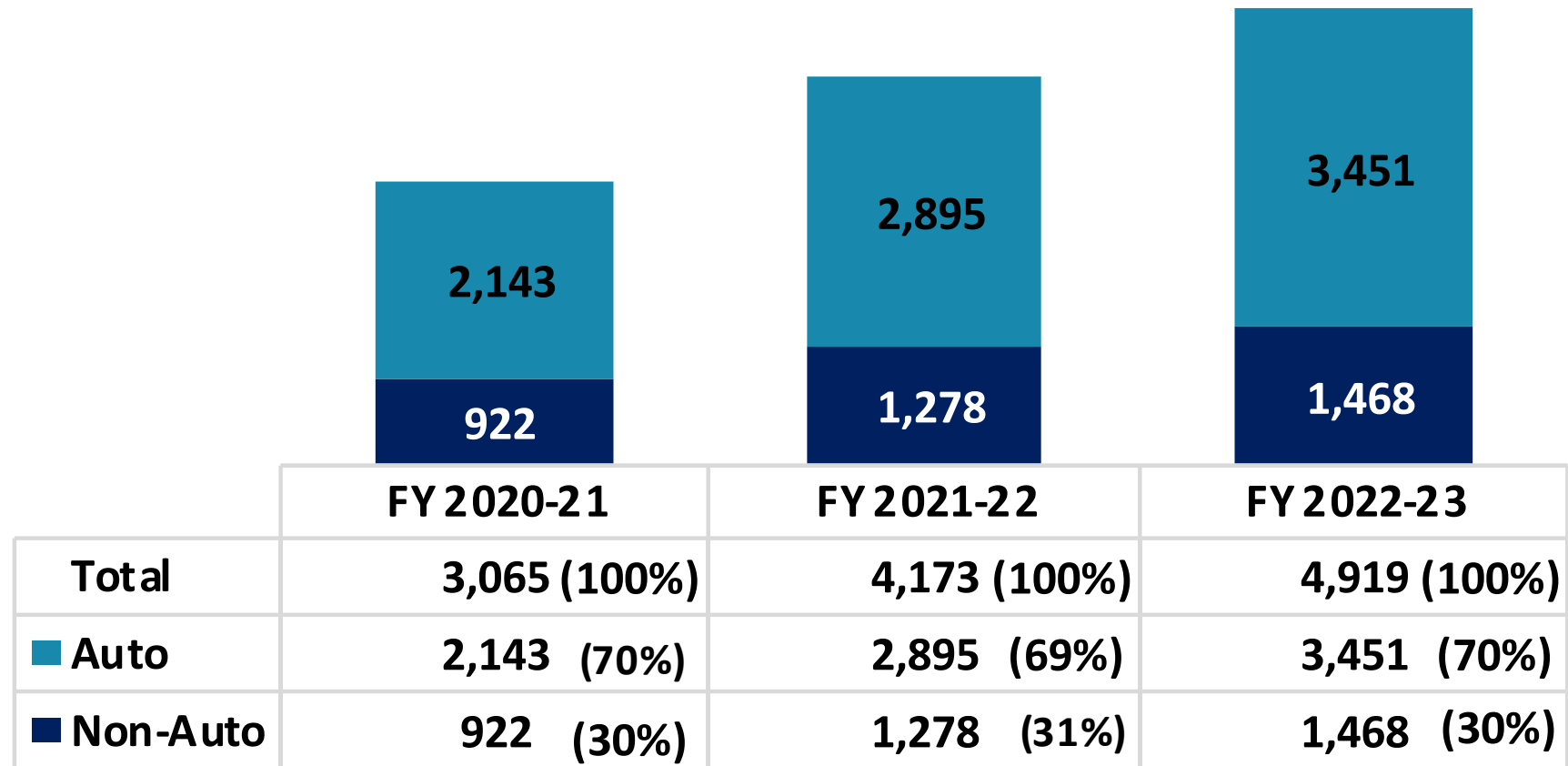


	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23
Total	3,990 (100%)	3,125 (100%)	3,065 (100%)	4,173 (100%)	4,919 (100%)
OE	2,183 (55%)	1,633 (52%)	1,682 (55%)	2,246 (54%)	2,771 (56%)
Retail	424 (11%)	375 (11%)	373 (12%)	506 (12%)	619 (13%)
Exports	1,383 (35%)	1,117 (36%)	1,010 (33%)	1,421 (34%)	1,529 (31%)



SFL Standalone - Revenue from operations – Auto vs Non-auto

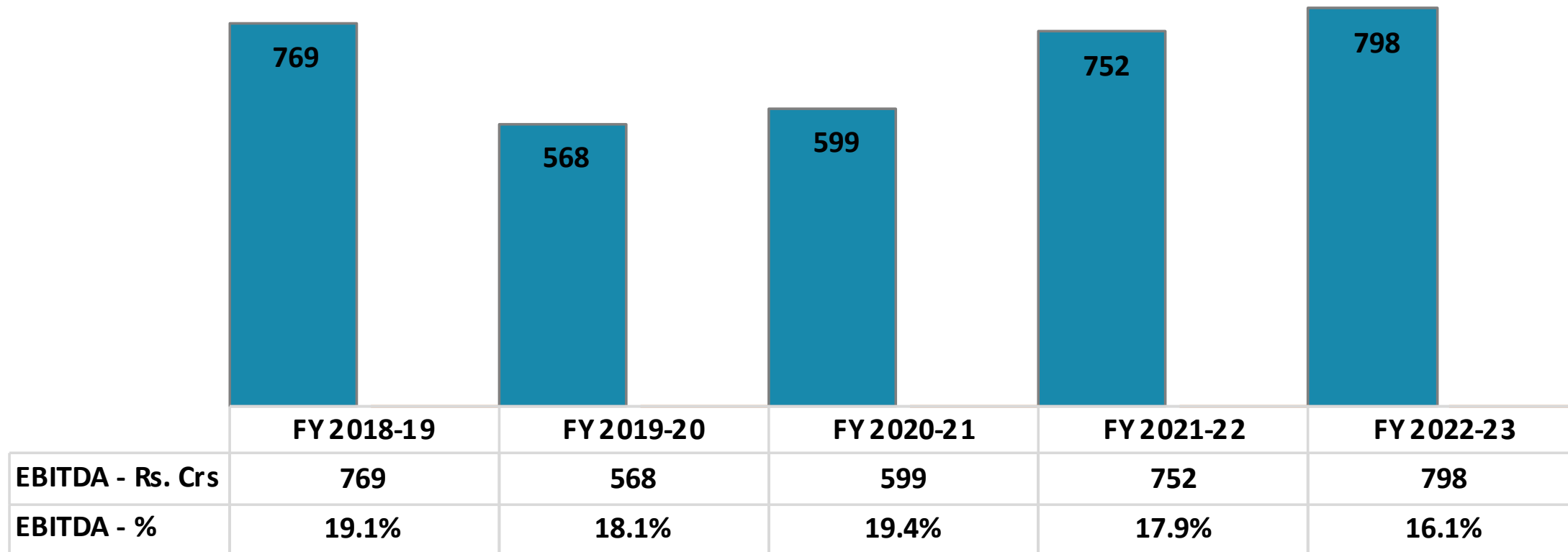
Rs. Crs





SFL Standalone - EBITDA Trend

Rs. Crs



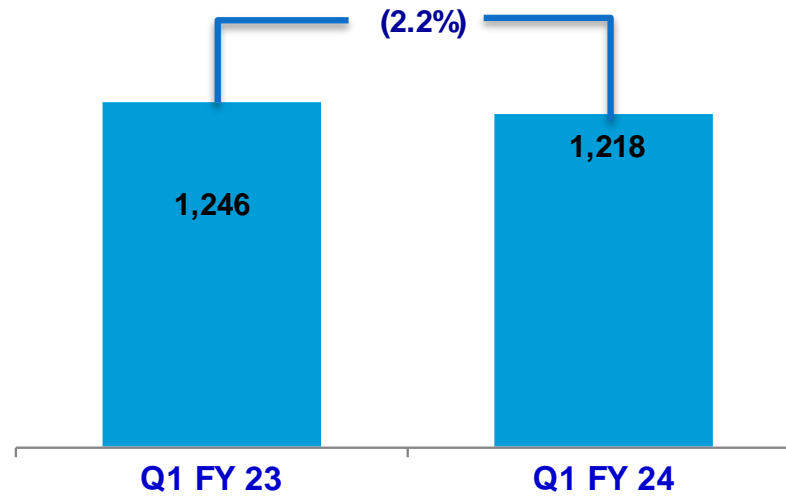


SFL Standalone - Financial performance

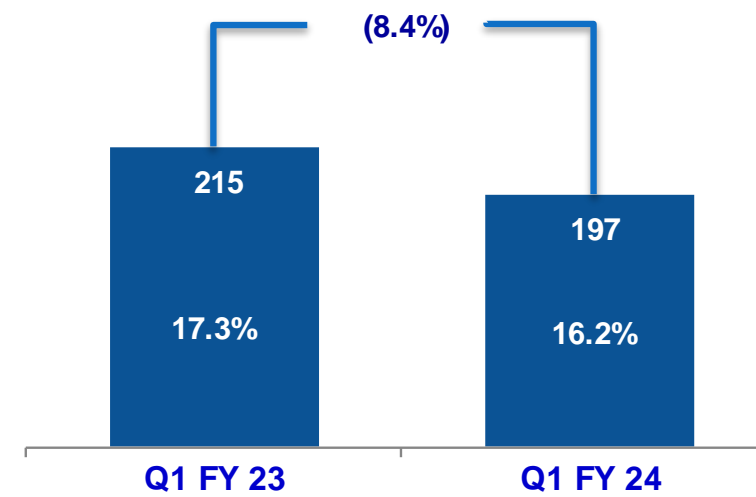
Q1 FY 24 Vs Q1 FY 23

Rs. Crs

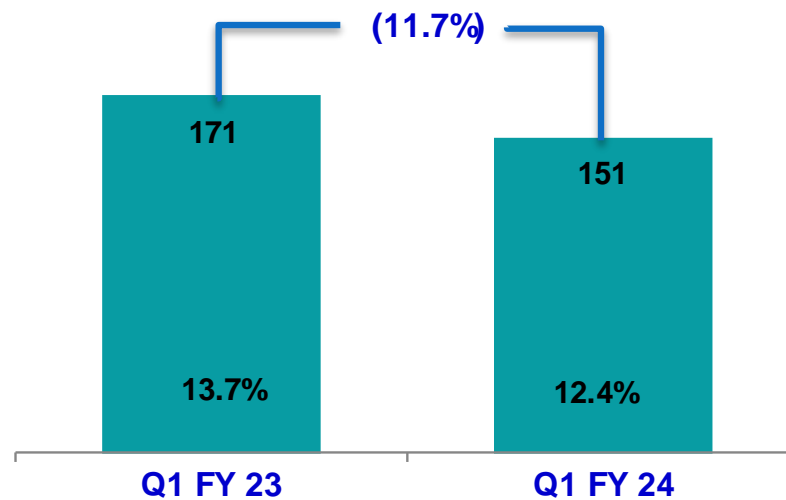
TOTAL REVENUE



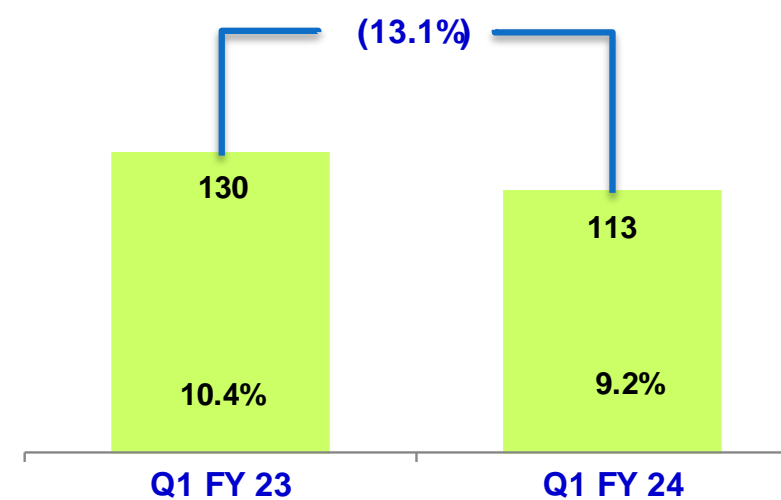
EBITDA



PBT



PAT





SFL Standalone – Key results

Standalone Financials

- Revenue from Operations at Rs. 1,215.65 Crores
- Profit before Tax (PBT) at Rs. 150.59 Crores
- Profit after Tax (PAT) at Rs. 112.53 Crores

Quarter ended June 30, 2023

- The total revenue was at Rs 1,217.61 crores for the quarter ended June 30, 2023 as against Rs 1,246.22 crores during the same period in the previous year.
- The domestic sales for the quarter ended June 30, 2023 were at Rs 821.97 crores as against Rs. 798.50 crores during the previous year.
- The export sales were impacted by the slowdown in the US market. The export sales for the quarter ended June 30, 2023 were at Rs 347.99 crores as against Rs. 405.76 crores during the previous year.
- The earnings before interest, depreciation and taxes (EBITDA) for the quarter ended June 30, 2023 was at Rs. 197.31 crores as against Rs. 214.86 crores during the same period in the previous year. Despite headwinds in the export markets, the Company has maintained its EBITDA margin at 16.2%. The softening of commodity prices and favourable product mix has resulted in improvement in gross margin from 54.5% to 55.8%.
- The finance cost for the quarter ended June 30, 2023, after accounting for exchange differences, was at Rs. 5.89 crores, as against Rs. 5.01 crores for the corresponding quarter in the previous year.
- The Profit before Tax (PBT) for the quarter ended June 30, 2023 was at Rs. 150.59 crores.
- The net profit for the quarter ended June 30, 2023 was at Rs 112.53 crores.
- Earnings per share for the quarter ended June 30, 2023 amounted to Rs. 5.36.



SFL Capital expenditure

Capital expenditure

- The Company has incurred capital expenditure for the quarter ended June 30, 2023 in line with its planned capital expenditure of Rs 300 crores for the financial year 2023-24.

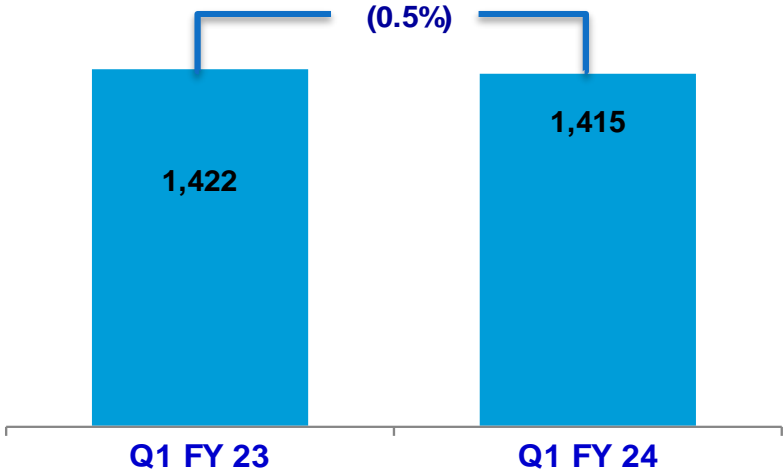


SFL Consolidated - Financial performance

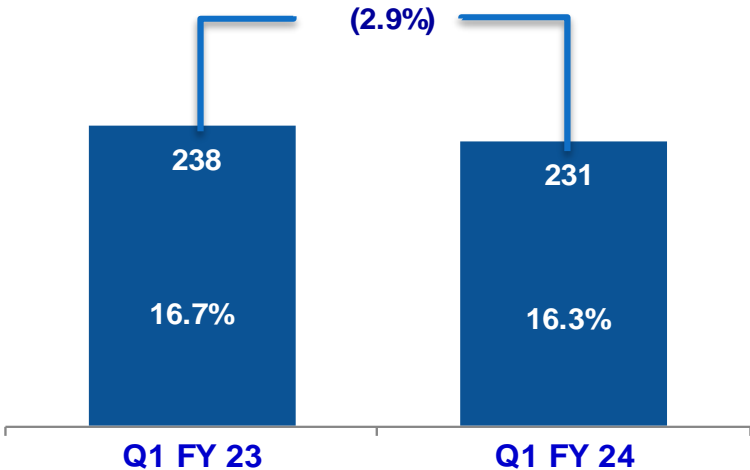
Q1 FY 24 Vs Q1 FY 23

Rs. Crs

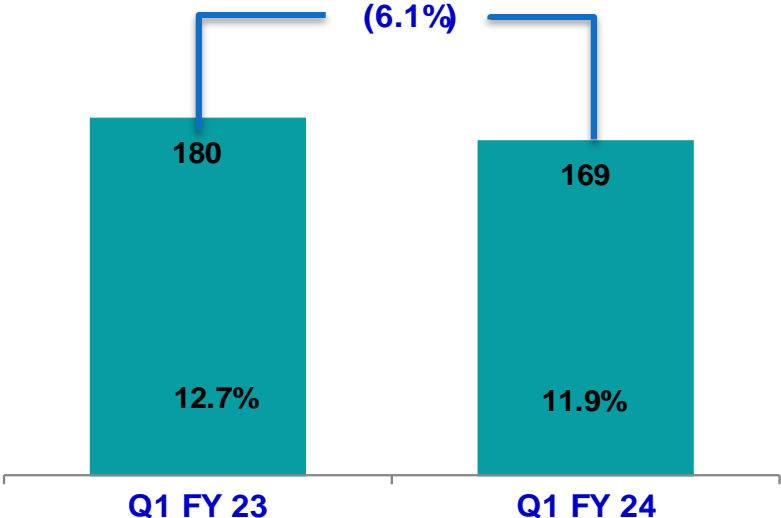
TOTAL REVENUE



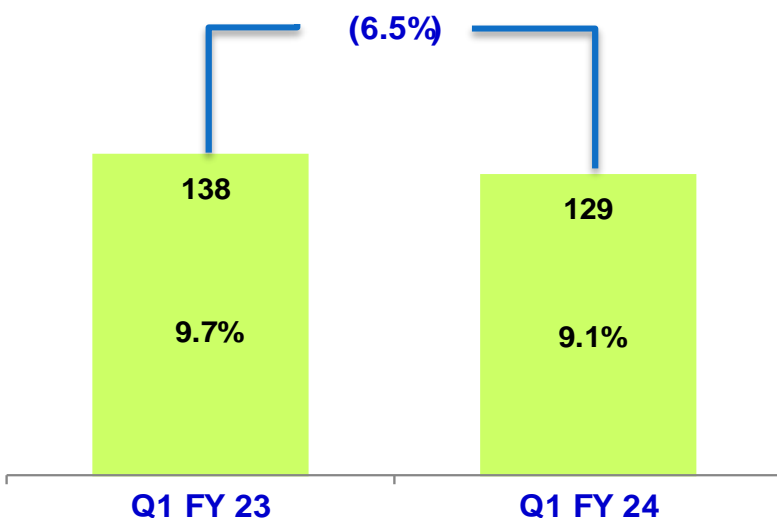
EBITDA



PBT



PAT





SFL Consolidated – Key results

Consolidated Financials

- Revenue from Operations at Rs. 1,410.76 Crores
- Profit before Tax (PBT) at Rs. 169.39 Crores
- Profit after Tax (PAT) at Rs. 128.74 Crores

Quarter ended June 30, 2023

- The Company's consolidated total revenue posted for the quarter ended June 30, 2023 was at Rs 1,415.27 crores as against Rs 1,421.70 Crores during the same period in the previous year.
- The consolidated net profit for the quarter ended June 30, 2023 was at Rs 128.74 crores.
- The consolidated earnings per share (EPS) for the quarter ended June 30, 2023 amounted to Rs. 6.07.

End of presentation