



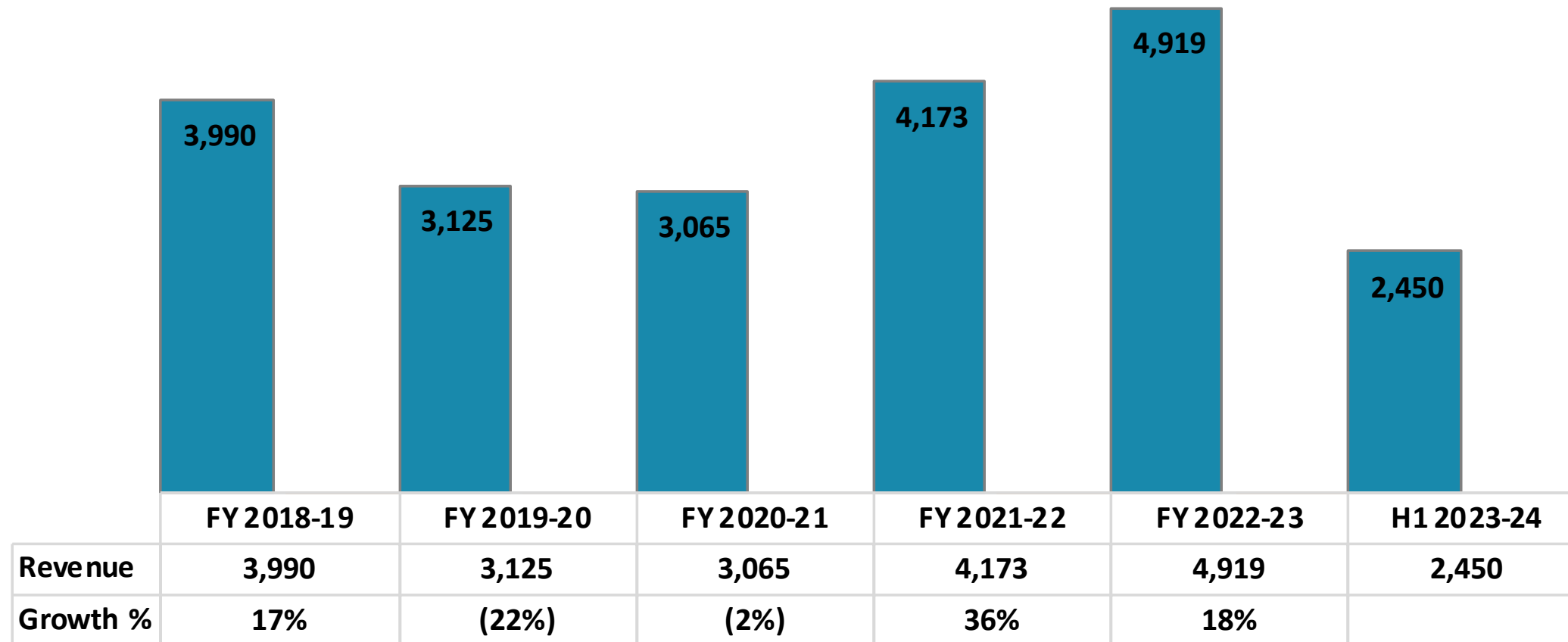
SUNDRAM FASTENERS LIMITED

Investor Presentation – Half-Year Ended 30th September 2023



SFL Standalone – Revenue from operations

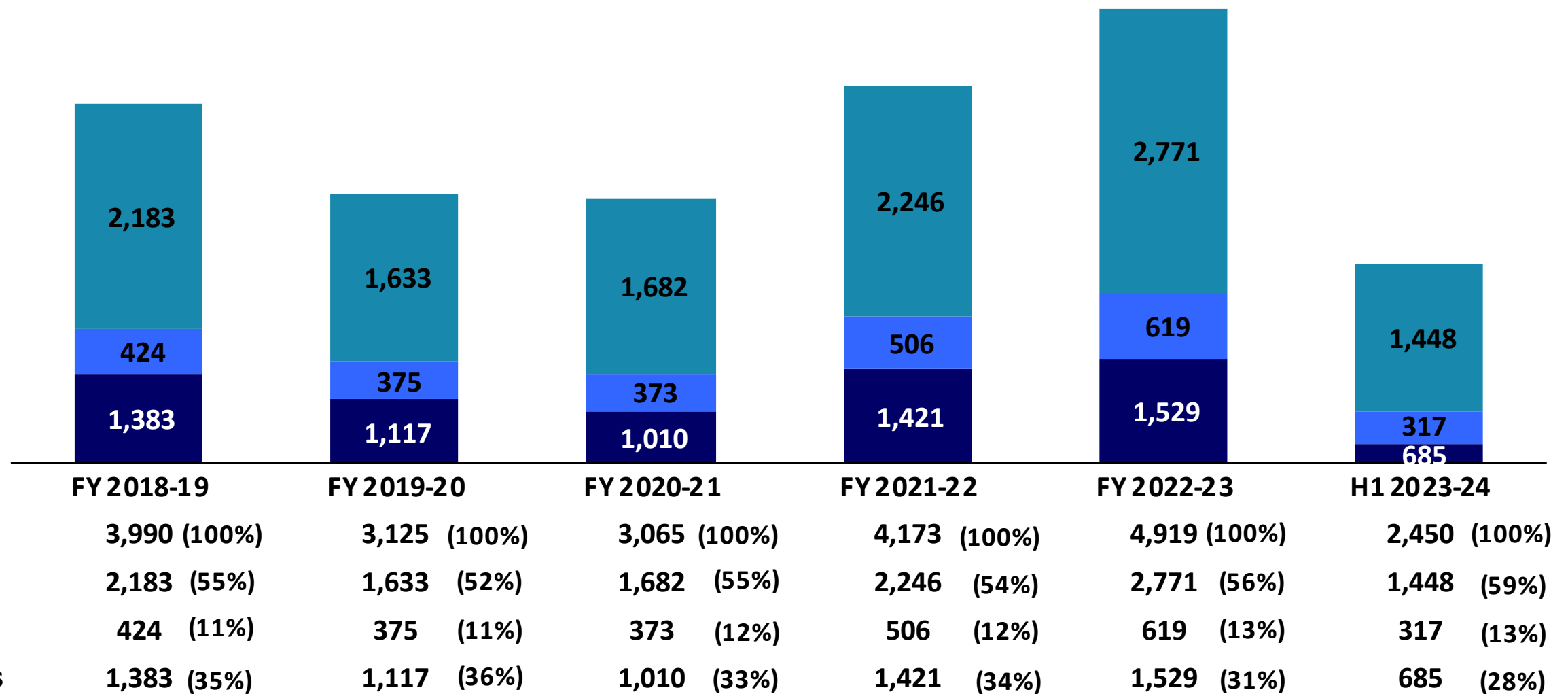
Rs. Crs





SFL Standalone - Revenue from operations - composition

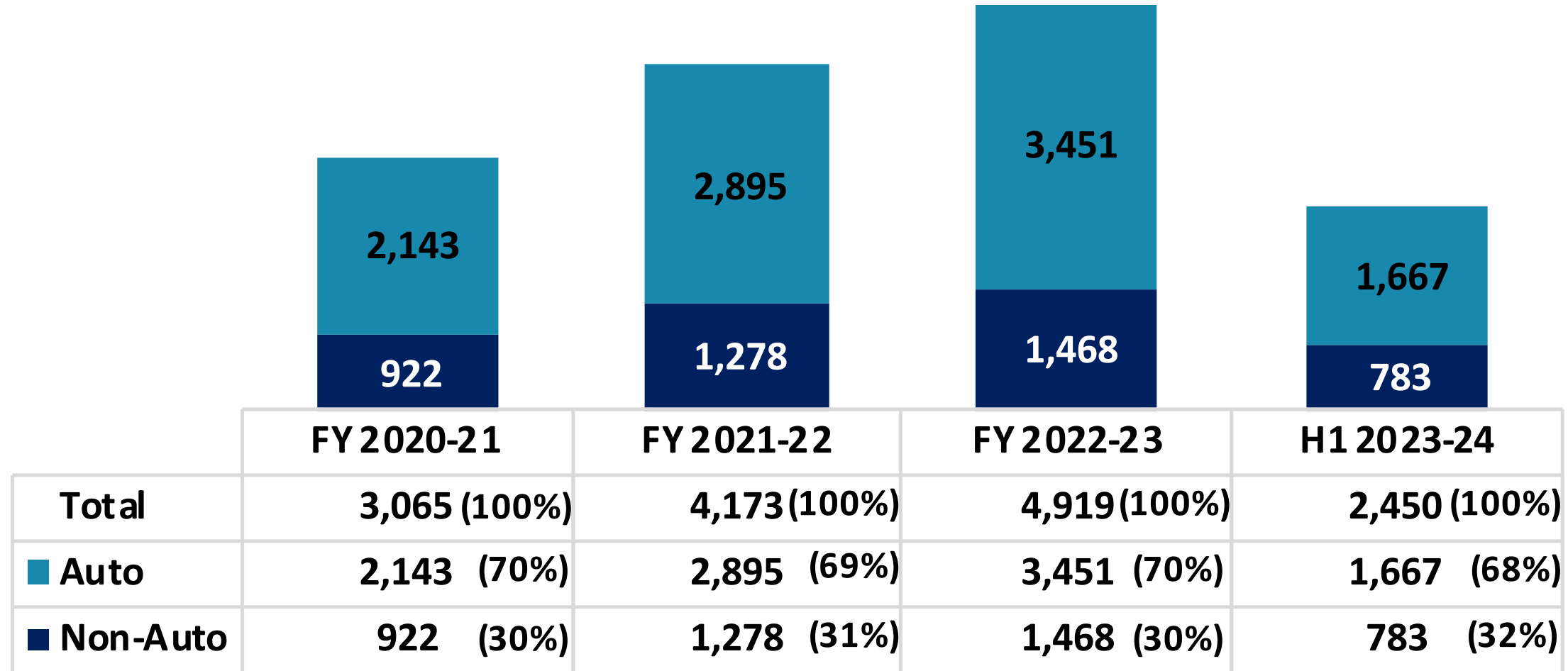
Rs. Crs





SFL Standalone - Revenue from operations – Auto vs Non-auto

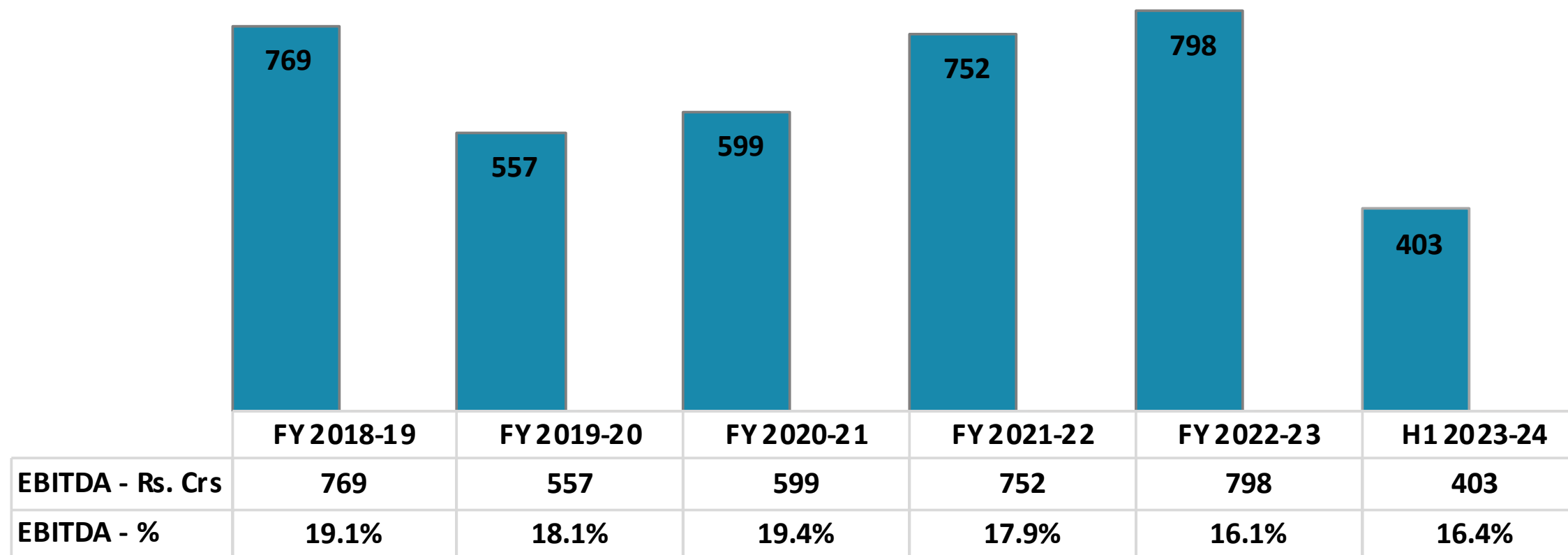
Rs. Crs





SFL Standalone - EBITDA Trend

Rs. Crs



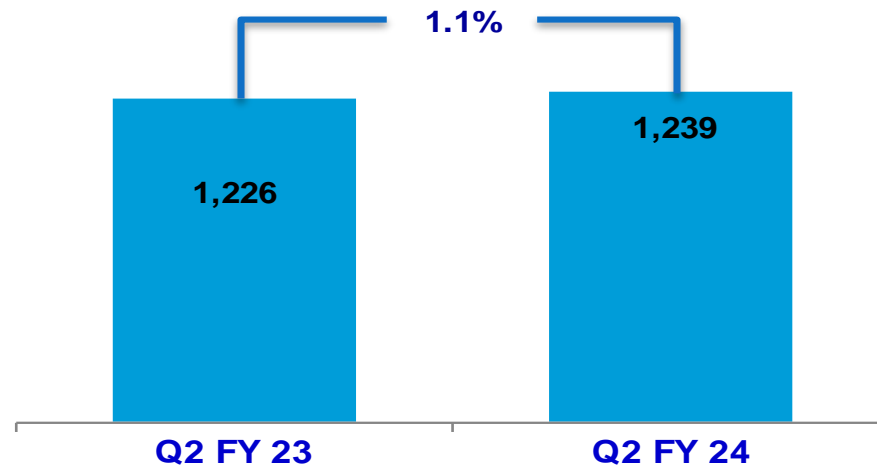


SFL Standalone - Financial performance

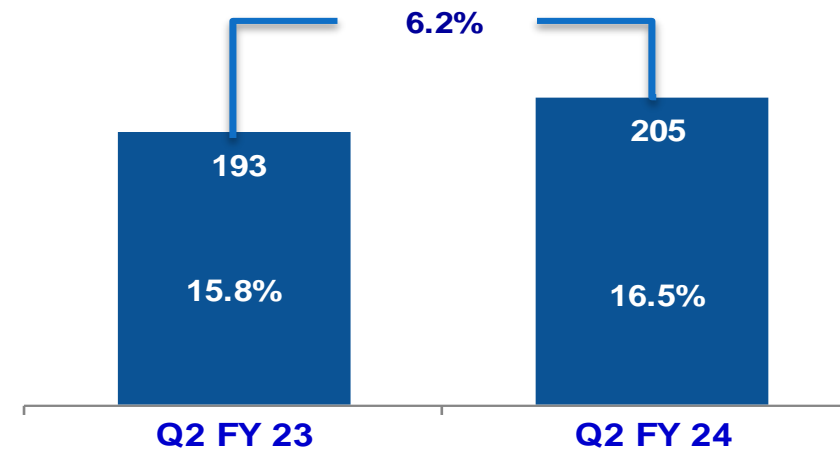
Q2 FY 24 Vs Q2 FY 23

Rs. Crs

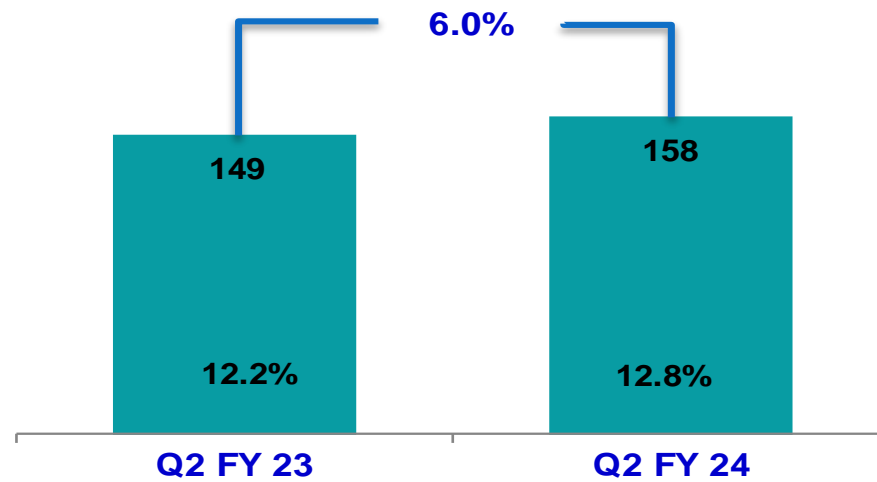
TOTAL REVENUE



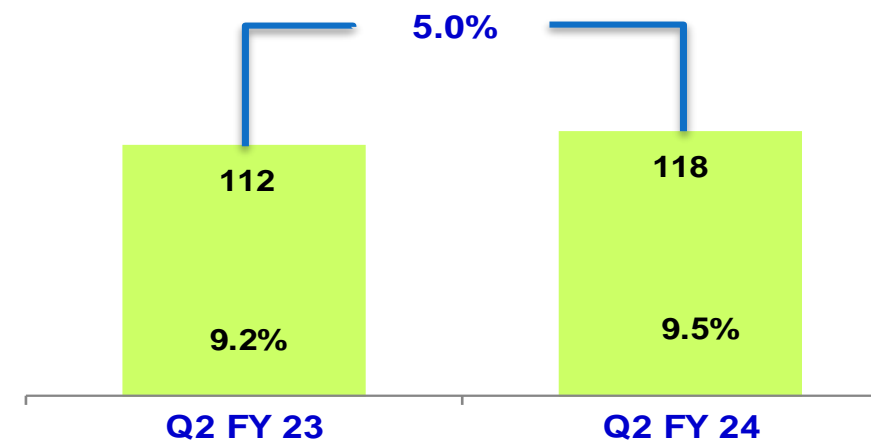
EBITDA



PBT



PAT



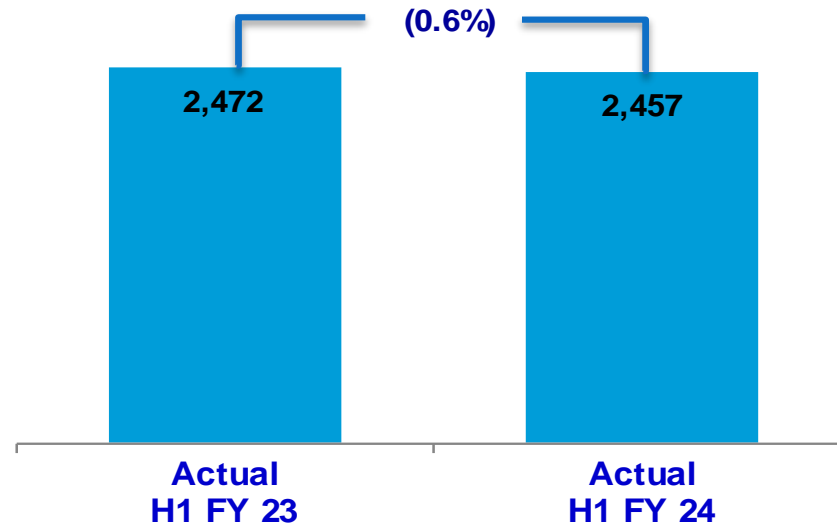


SFL Standalone - Financial performance

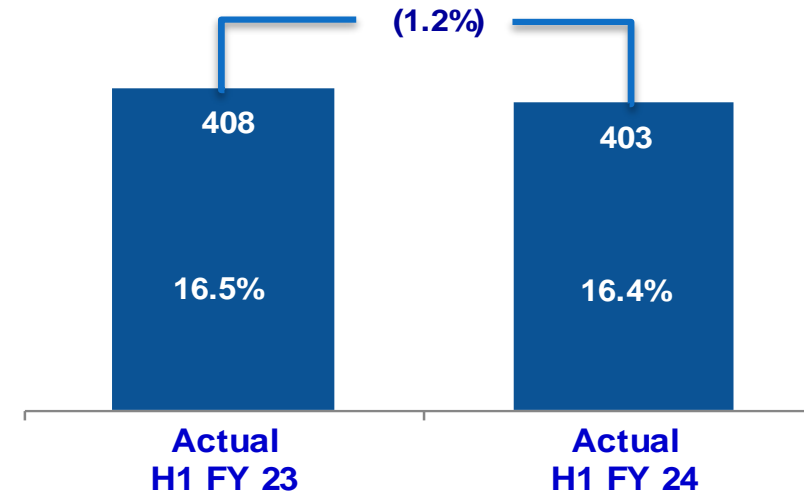
H1 FY 24 Vs H1 FY 23

Rs. Crs

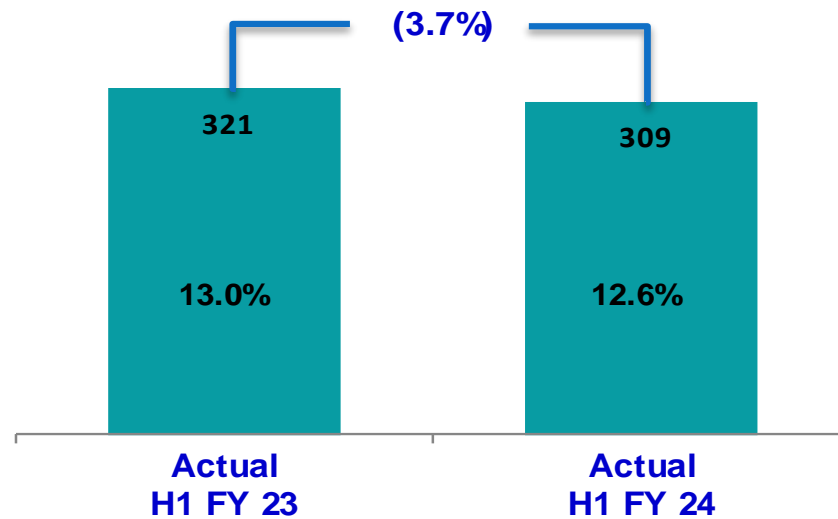
TOTAL REVENUE



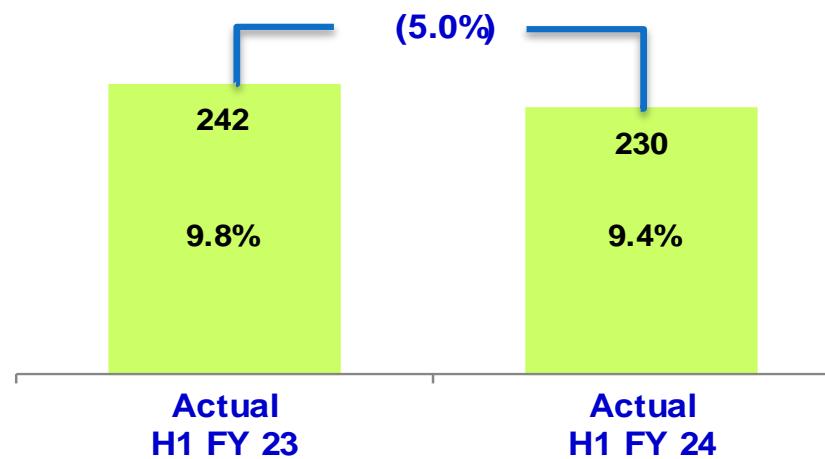
EBITDA



PBT



PAT





SFL Standalone – Key results

Standalone Financials

- Revenue from Operations at Rs. 1,234.31 Crores
- Profit before Tax (PBT) at Rs. 158.00 Crores
- Profit after Tax (PAT) at Rs. 117.93 Crores

Quarter ended September 30, 2023

- The revenue from operations was at Rs 1,234.31 crores for the quarter ended September 30, 2023 as against Rs 1,218.19 crores during the same period in the previous year.
- The domestic sales for the quarter ended September 30, 2023 were at Rs 861.78 crores as against Rs. 802.45 crores during the previous year.
- The export sales for the quarter ended September 30, 2023 were at Rs 337.01 crores as against Rs. 377.78 crores during the previous year.
- The earnings before interest, depreciation and taxes (EBITDA) for the quarter ended September 30, 2023 was at Rs. 205.27 crores as against Rs. 193.22 crores during the same period in the previous year. The Company has improved its EBITDA margin at 16.5% as against 15.8% during the same period in the previous year. This has been due to stringent cost control measures and improvement in operational efficiency.
- The finance cost for the quarter ended September 30, 2023, after accounting for exchange differences, was at Rs. 3.90 crores, as against Rs. 4.33 crores for the corresponding quarter in the previous year. The reduction in finance costs was due to a reduction in borrowings on account of efficient working capital management.
- The Company has a strong balance sheet with an all-time low debt-equity ratio of 0.11.
- The Profit before Tax (PBT) for the quarter ended September 30, 2023 was at Rs. 158.00 crores as against Rs. 149.46 crores during the previous year.
- The net profit for the quarter ended September 30, 2023 was at Rs 117.93 crores as against Rs 111.75 crores during the previous year.
- Earnings per share for the quarter ended September 30, 2023 amounted to Rs. 5.61 and was Rs 5.32 in the corresponding period last year.



SFL Standalone – Key results

Standalone Financials

- Revenue from Operations at Rs. 2,449.96 Crores
- Profit before Tax (PBT) at Rs. 308.59 Crores
- Profit after Tax (PAT) at Rs. 230.46 Crores

Half-year ended September 30, 2023

- The revenue from operations was at Rs 2,449.96 crores for the half-year ended September 30, 2023 as against Rs 2,457.83 crores during the same period in the previous year.
- The domestic sales for the half-year ended September 30, 2023 were at Rs 1,683.75 crores as against Rs. 1,600.95 crores during the previous year.
- The export sales for the half-year ended September 30, 2023 were at Rs 685.00 crores as against Rs. 783.54 crores during the previous year.
- The Profit before Tax (PBT) for the quarter ended September 30, 2023 was at Rs. 308.59 crores as against Rs. 320.55 crores during the previous year.
- The net profit for the half-year ended September 30, 2023 was at Rs 230.46 crores as against net profit of Rs. 241.86 Crores during the same period in the previous year.



SFL Standalone - Other highlights

Capital expenditure

- The Company has incurred capital expenditure for the half-year ended September 30, 2023 in line with its planned capital expenditure of Rs 300 crores for the financial year 2023-24. In keeping with the large EV orders secured by the Company, capital allocation and development of products are in accordance with the timelines planned by the Company.

Dividend

- The Board at its meeting held today declared an interim dividend of Rs. 2.68 per share (268%) for the financial year 2023-2024.
- The same will be paid to the members/beneficial owners, whose name appear in the register of members/register of beneficial owners maintained by the Depositories as on the Record Date i.e. November 16, 2023.

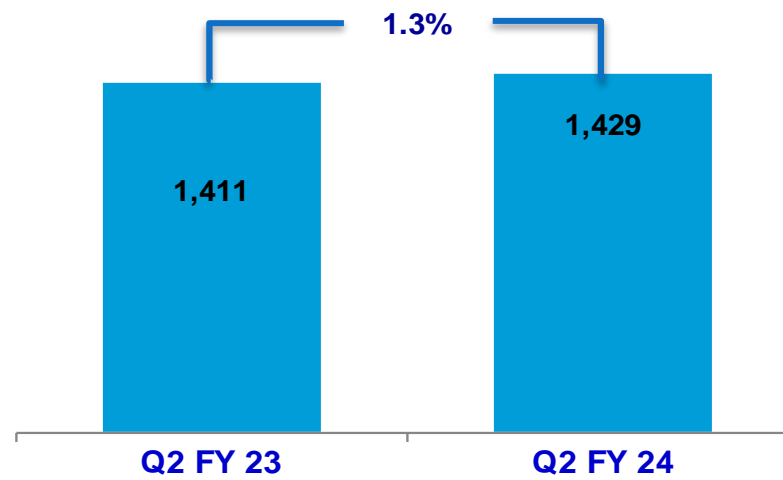


SFL Consolidated - Financial performance

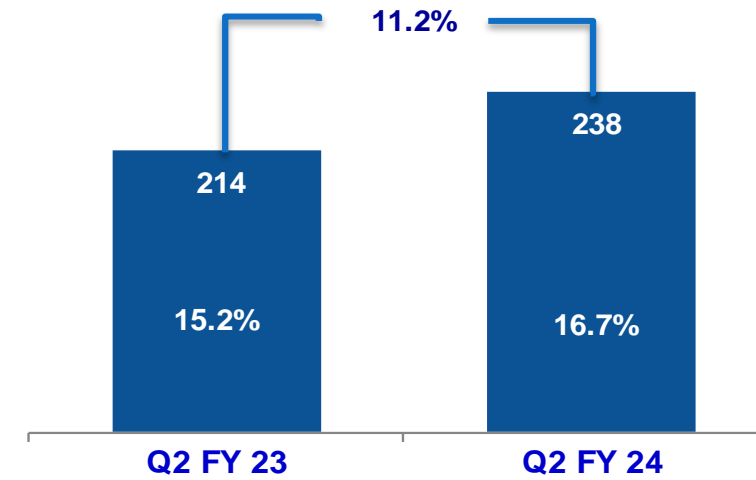
Q2 FY 24 Vs Q2 FY 23

Rs. Crs

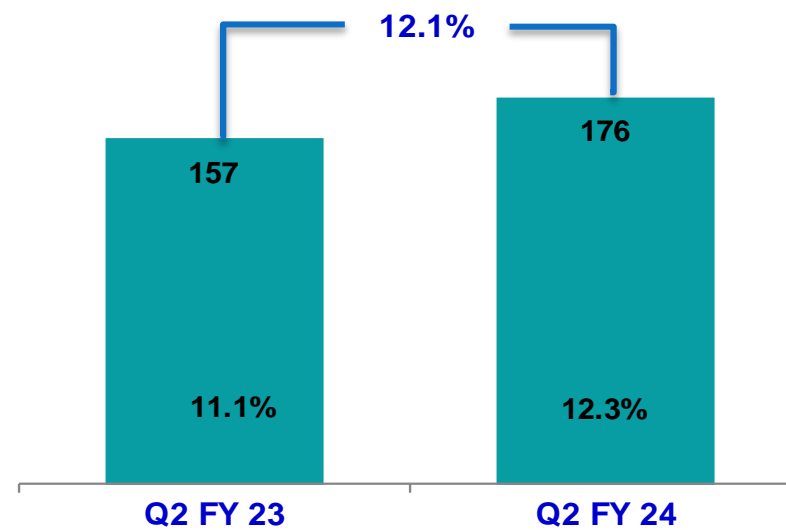
TOTAL REVENUE



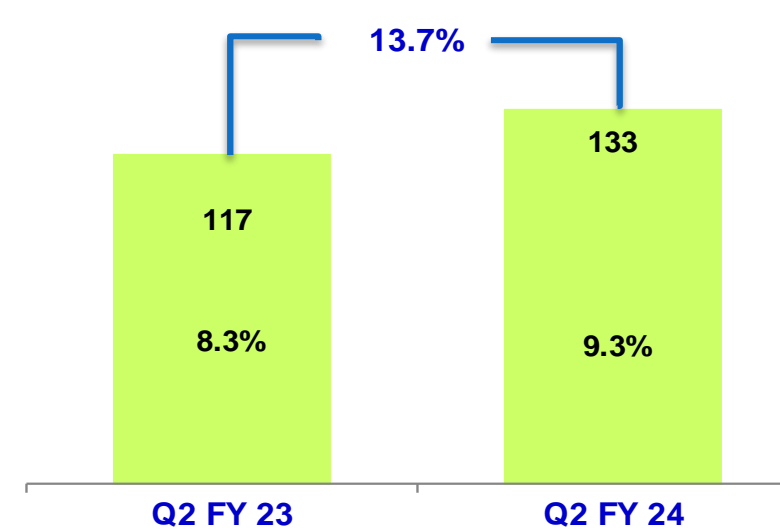
EBITDA



PBT



PAT



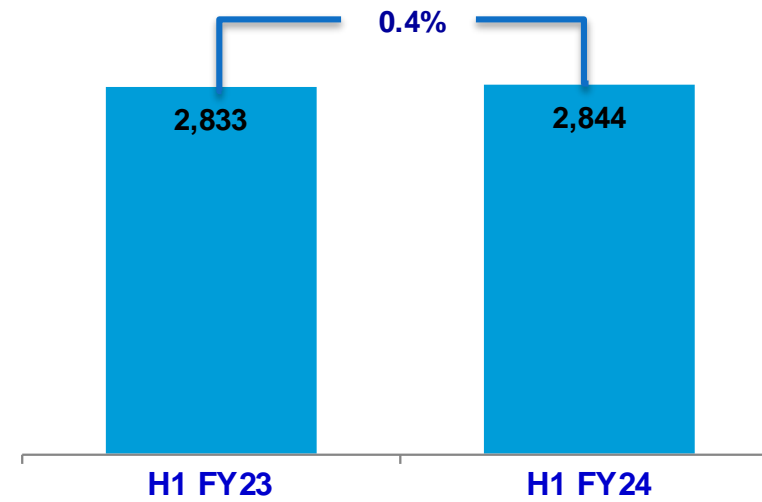


SFL Consolidated - Financial performance

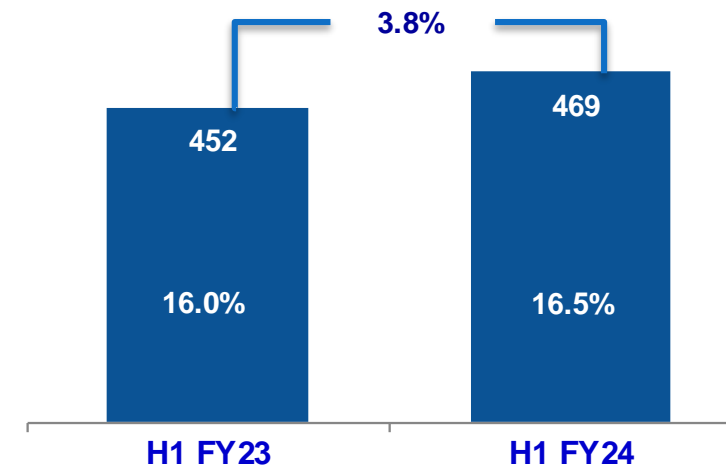
H1 FY 24 Vs H1 FY 23

Rs. Crs

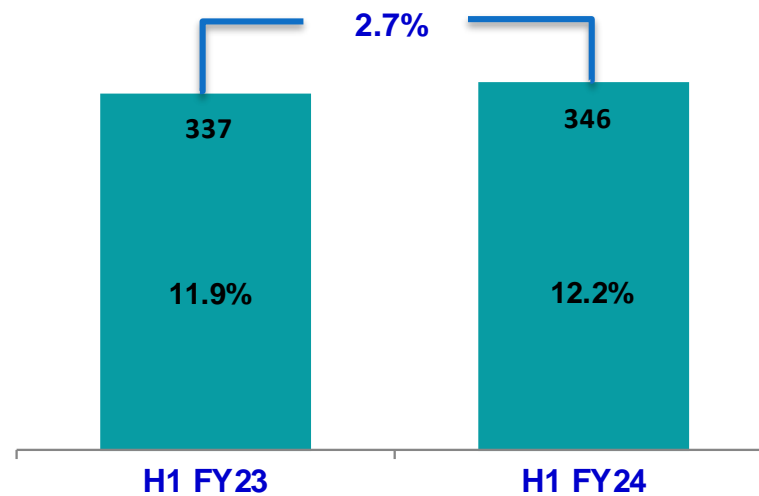
TOTAL REVENUE



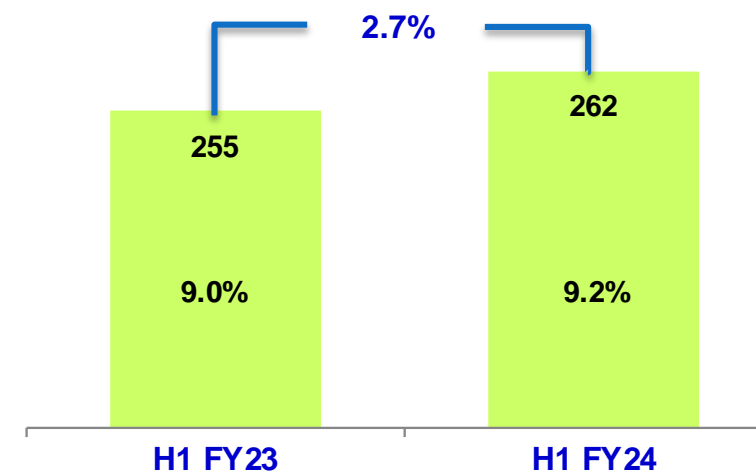
EBITDA



PBT



PAT





SFL Consolidated – Key results

Consolidated Financials

- Revenue from Operations at Rs. 1,421.82 Crores
- Profit before Tax (PBT) at Rs. 176.18 Crores
- Profit after Tax (PAT) at Rs. 133.05 Crores

Quarter ended September 30, 2023

- The Company's consolidated revenue from operations posted for the quarter ended September 30, 2023 was at Rs 1,421.82 crores as against Rs 1,401.65 Crores during the same period in the previous year.
- The Company's consolidated domestic sales for the quarter ended September 30, 2023 were at Rs 946.81 crores as against Rs. 898.51 crores during the previous year.
- The Company's consolidated export sales for the quarter ended September 30, 2023 were at Rs 417.51 crores as against Rs. 440.28 crores during the previous year.
- The consolidated Profit before Tax (PBT) for the quarter ended September 30, 2023 was at Rs. 176.18 crores as against Rs. 156.99 crores during the previous year.
- The consolidated net profit for the quarter ended September 30, 2023 was at Rs 133.05 crores as against Rs 116.78 crores during the previous year.
- The consolidated earnings per share (EPS) for the quarter ended September 30, 2023 amounted to Rs. 6.28 and was Rs 5.49 in the corresponding period last year.



SFL Consolidated – Key results

Consolidated Financials

- Revenue from Operations at Rs. 2,832.58 Crores
- Profit before Tax (PBT) at Rs. 345.57 Crores
- Profit after Tax (PAT) at Rs. 261.79 Crores

Half-year ended September 30, 2023

- The Company's consolidated revenue from operations posted for the half-year ended September 30, 2023 was at Rs 2,832.58 crores as against Rs 2,811.77 Crores during the same period in the previous year.
- The Company's consolidated domestic sales for the half-year ended September 30, 2023 were at Rs 1,860.62 crores as against Rs. 1,782.82 crores during the previous year.
- The Company's consolidated export sales for the half-year ended September 30, 2023 were at Rs 846.90 crores as against Rs. 907.95 crores during the previous year.
- The consolidated Profit before Tax (PBT) for the half-year ended September 30, 2023 was at Rs. 345.57 crores as against Rs. 336.56 crores during the previous year.
- The consolidated net profit for the half-year ended September 30, 2023 was at Rs 261.79 crores as against net profit of Rs. 254.81 Crores during the same period in the previous year.

End of presentation