



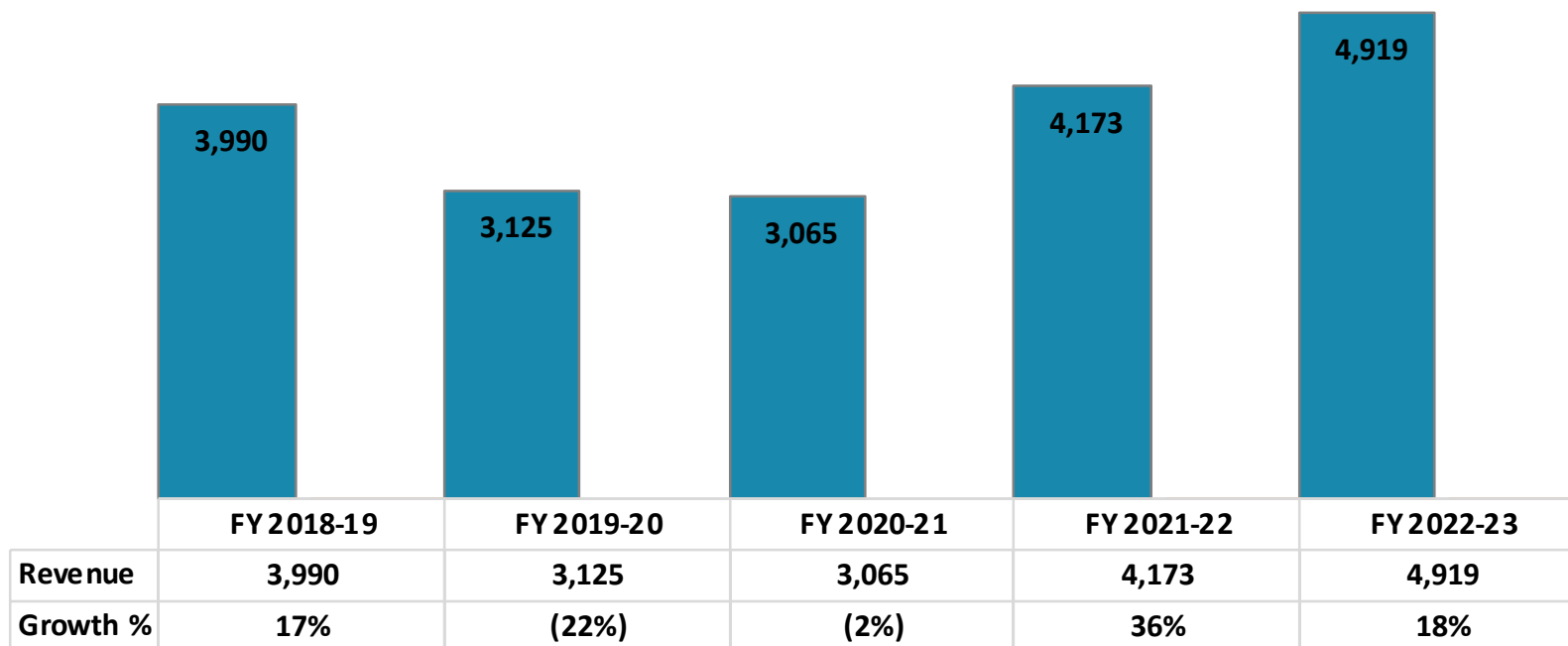
SUNDRAM FASTENERS LIMITED

Investor Presentation – Year Ended 31st March 2023



SFL Standalone – Revenue from operations

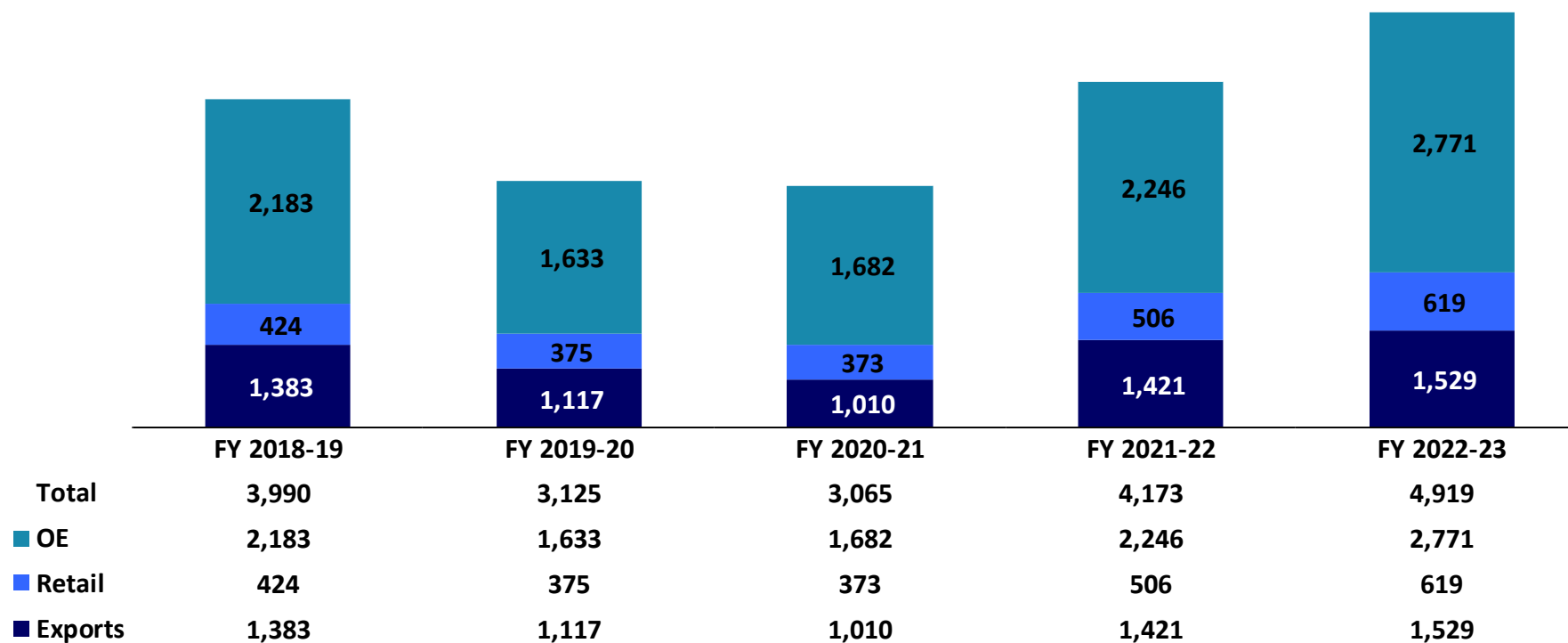
Rs. Crs





SFL Standalone - Revenue from operations - composition

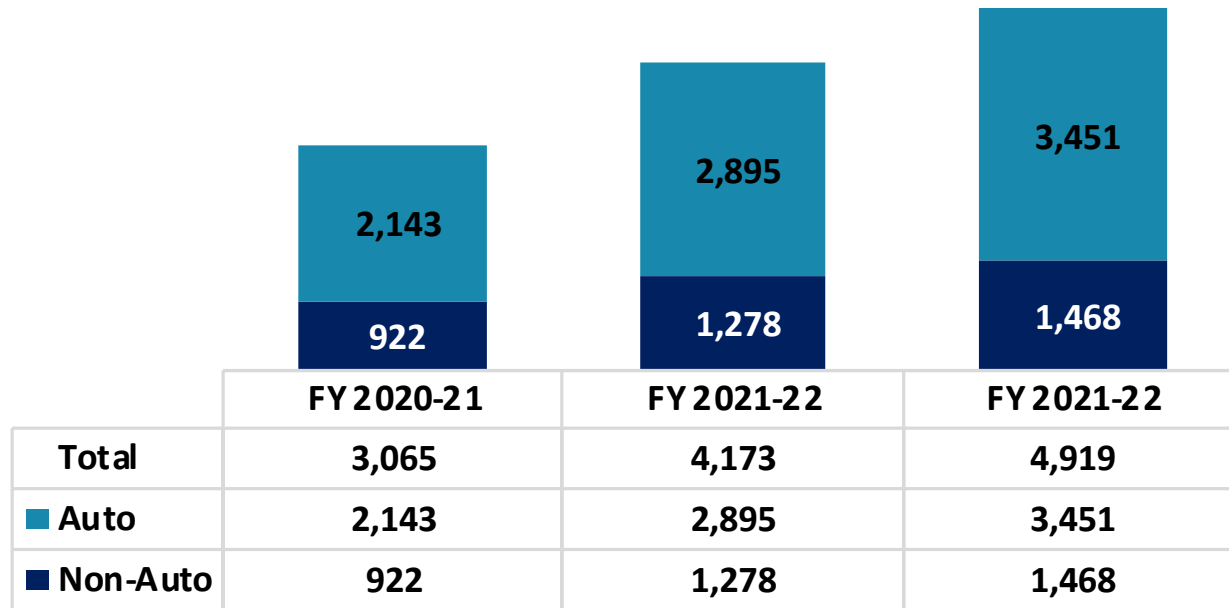
Rs. Crs





SFL Standalone - Revenue from operations – Auto vs Non-auto

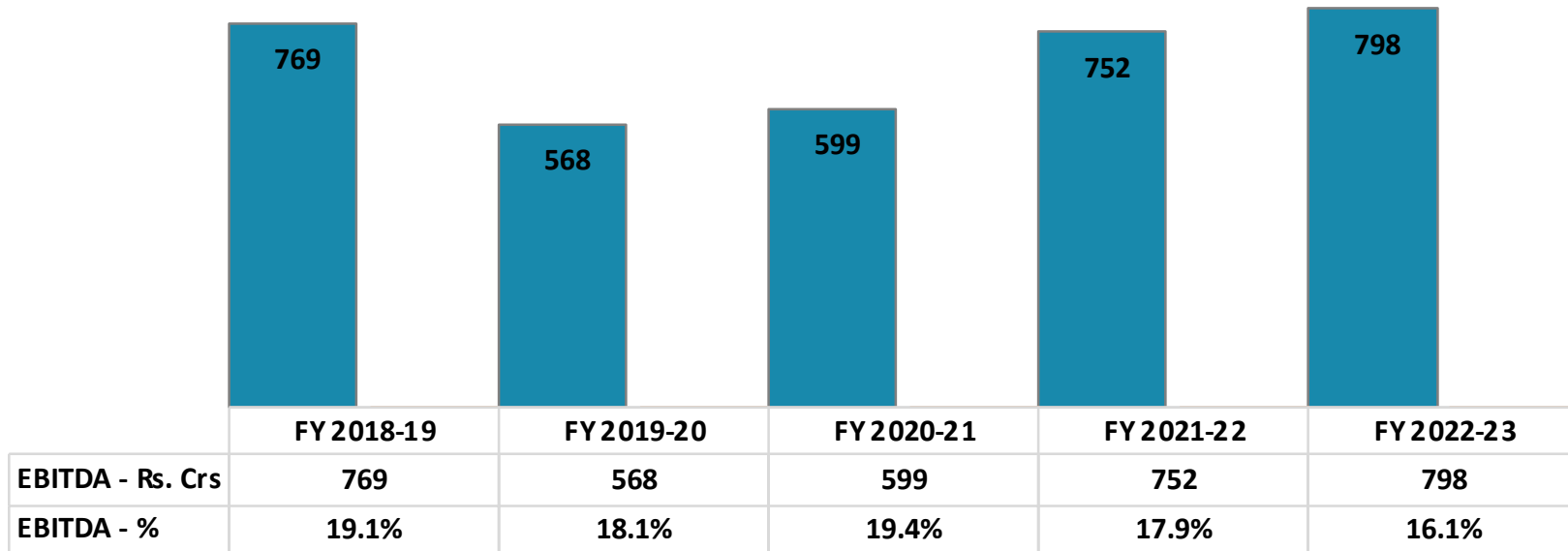
Rs. Crs





SFL Standalone - EBITDA Trend

Rs. Crs



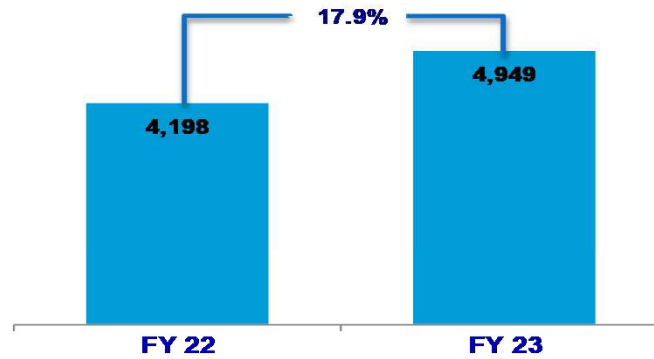


SFL Standalone - Financial performance

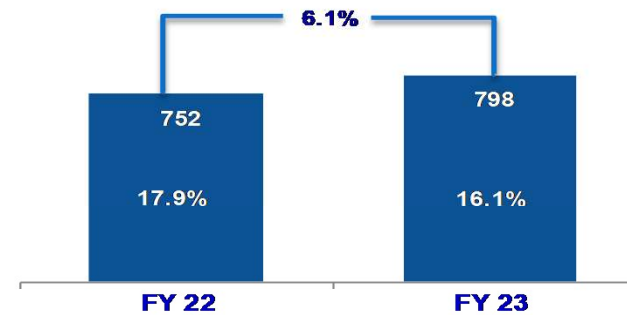
FY 23 Vs FY 22

Rs. Crs

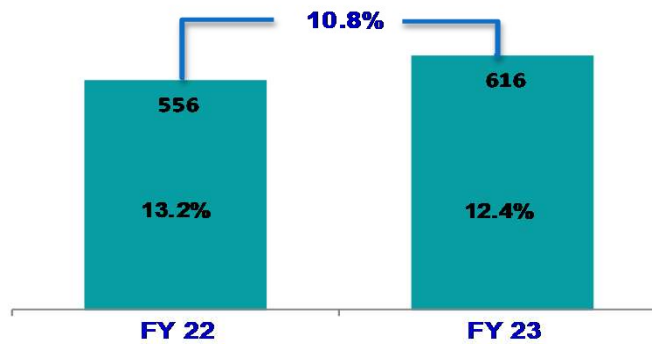
TOTAL REVENUE



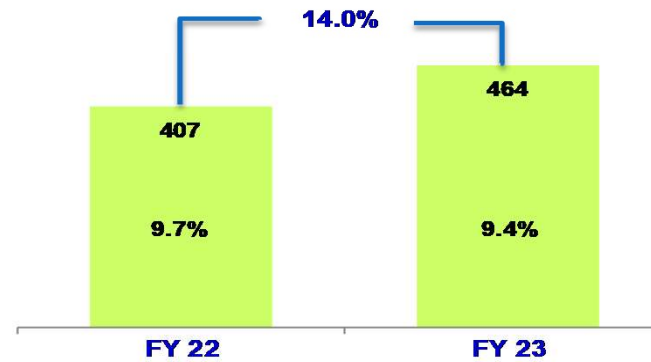
EBITDA



PBT



PAT



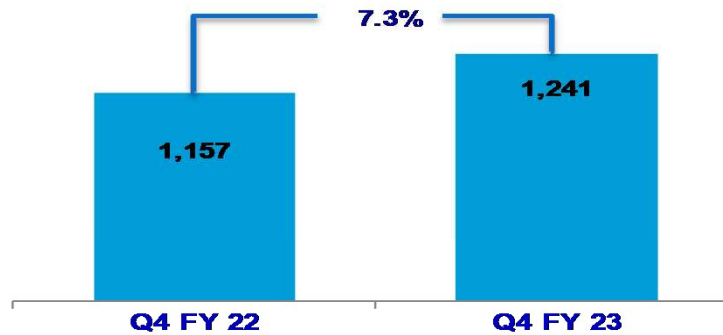


SFL Standalone - Financial performance

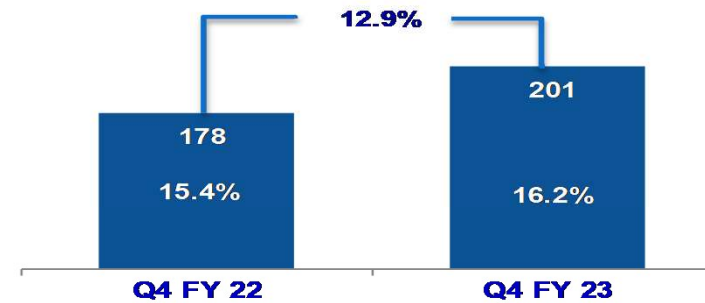
Q4 FY 23 Vs Q4 FY 22

Rs. Crs

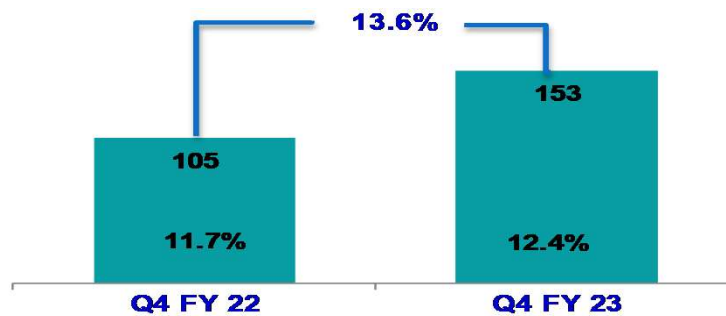
TOTAL REVENUE



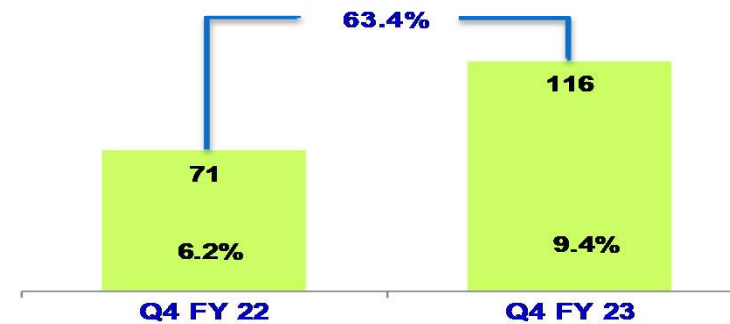
EBITDA



PBT



PAT





SFL Standalone – Key results

Standalone Financials

- Revenue from Operations at Rs. 1,234.73 Crores
- Profit before Tax (PBT) at Rs. 153.33 Crores
- Profit after Tax (PAT) at Rs. 116.41 Crores

Quarter ended March 31, 2023

- The revenue from operations was at Rs 1,234.73 crores for the quarter ended March 31, 2023 as against Rs 1,146.44 crores during the same period in the previous year, registering a growth of 7.70%.
- The domestic sales for the quarter ended March 31, 2023 were at Rs 820.71 crores as against Rs 749.66 crores during the previous year, posting an increase of 9.48%.
- The export sales for the quarter ended March 31, 2023 were at Rs 380.77 crores as against Rs 366.01 crores, a growth of 4.03%.
- The earnings before interest, depreciation and taxes (EBITDA) for the quarter ended March 31, 2023 was at Rs 201.30 crores as against Rs 178.31 crores during the same period in the previous year, showing an increase of 12.89%. The Company has posted and sustained EBITDA % on revenue from operations at 16.2% as against 15.4% during the same period in the previous year.
- The Profit before Tax (PBT) for the quarter ended March 31, 2023 was at Rs 153.33 crores as against Rs 105.49 crores during the same period in the previous year, registering a growth of 45.35%. The net profit for the quarter ended March 31, 2023 was at Rs 116.41 crores as against net profit of Rs 71.41 Crores during the same period in the previous year, posting an increase of 63.02%.
- Earnings per share for the quarter ended March 31, 2023 amounted to Rs 5.54 and was Rs 3.40 in the corresponding period last year.



SFL Standalone – Key results

Standalone Financials

- Revenue from Operations at Rs. 4,919.43 Crores
- Profit before Tax (PBT) at Rs. 615.93 Crores
- Profit after Tax (PAT) at Rs. 464.40 Crores

Financial year ended March 31, 2023

- The revenue from operations was at Rs 4,919.43 crores for the year ended March 31, 2023 as against Rs 4,172.57 crores in the previous year, registering a significant growth of 17.90%.
- The domestic sales for the year ended March 31, 2023 were at Rs. 3,235.04 crores as against Rs 2,631.22 crores during the previous year, recording a growth of 22.95% on the back of an increase in domestic demand.
- Despite the headwinds in global markets, the export sales for the year ended March 31, 2023 were at Rs. 1,528.95 crores as against Rs 1,421.09 crores during the previous year.
- The earnings before interest, depreciation and taxes (EBITDA) for the year ended March 31, 2023 was at Rs 797.58 Crores as against Rs 752.18 Crores in the previous year, showing an increase of 6.04%. The Company has posted EBITDA % on revenue from operations at 16.1% as against 17.9%, despite facing pressures due to increase in commodity prices, which was mitigated through price increase realised from the customers and improvement in operational efficiency.
- The finance cost for the year ended March 31, 2023, after accounting for exchange variation, was at Rs 24.63 crores, as against Rs 13.39 crores during the previous year. The constant increase in lending rate by the Banks during the year coupled with depreciating rupee has led to higher borrowing costs. The Company continues to exercise prudence in its borrowings and management of working capital requirements.
- The Profit before Tax (PBT) for the year ended March 31, 2023 was at Rs 615.93 crores as against Rs 555.96 crores during the previous year, an increase of 10.79%.
- The net profit for the year ended March 31, 2023 was at Rs 464.40 crores as against Rs 407.46 crores in the previous year, an increase of 13.97%.
- The Earnings per share for the year ended March 31, 2023 amounted to Rs 22.10 compared to Rs 19.39 in the previous year.

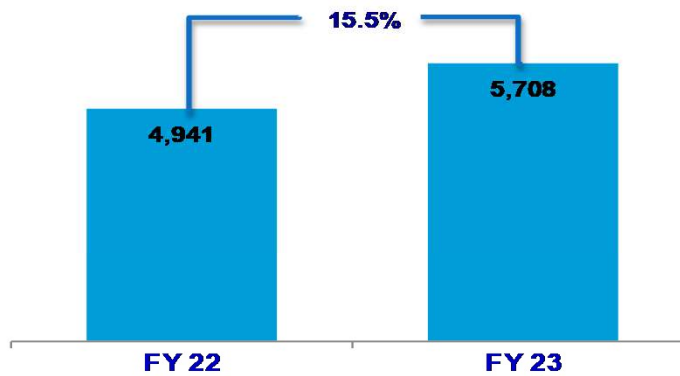


SFL Consolidated - Financial performance

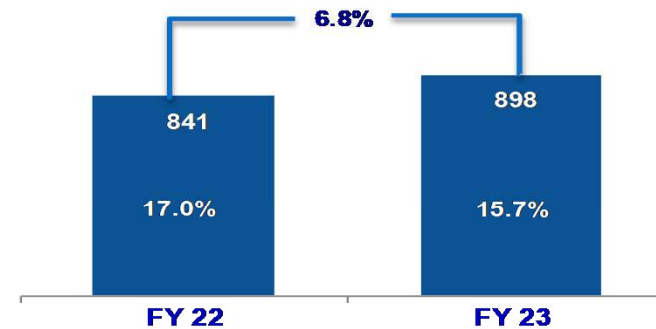
FY 23 Vs FY 22

Rs. Crs

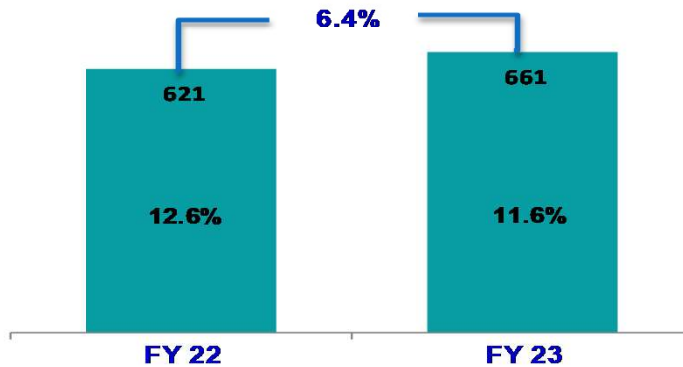
TOTAL REVENUE



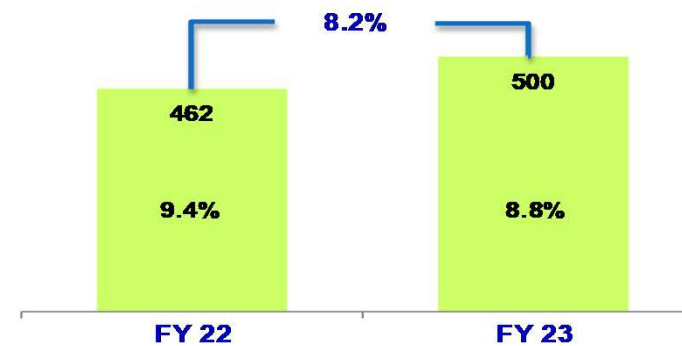
EBITDA



PBT



PAT



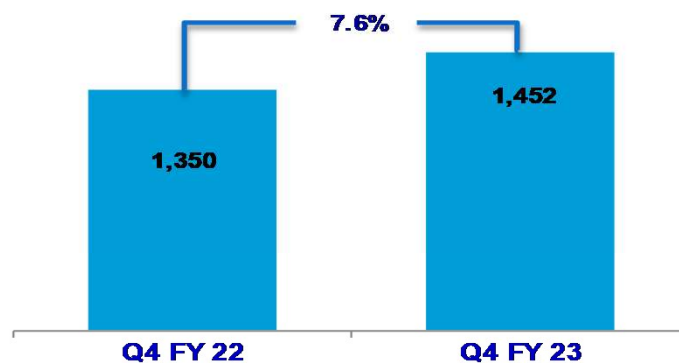


SFL Consolidated - Financial performance

Q4 FY 23 Vs Q4 FY 22

Rs. Crs

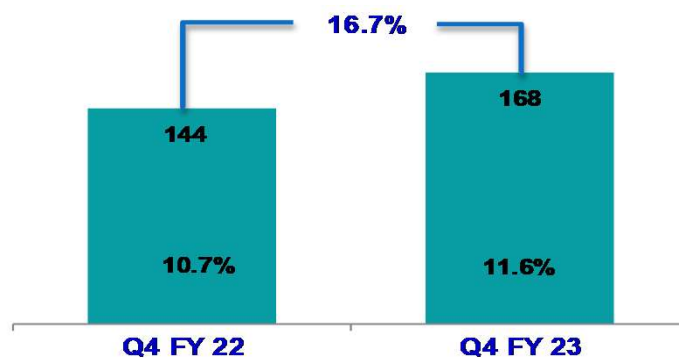
TOTAL REVENUE



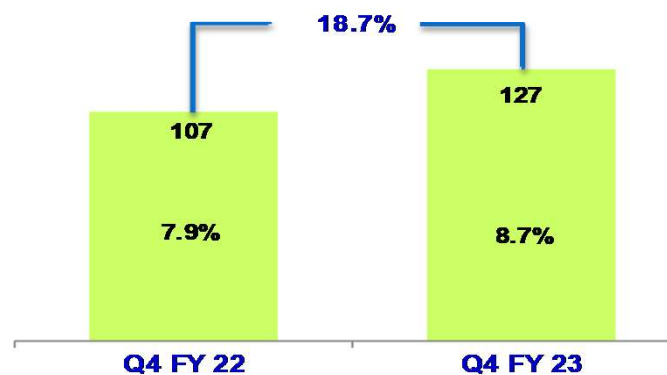
EBITDA



PBT



PAT





SFL Consolidated – Key results

Consolidated Financials

- Revenue from Operations at Rs. 1,447.95 Crores
- Profit before Tax (PBT) at Rs. 167.60 Crores
- Profit after Tax (PAT) at Rs. 127.47 Crores

Quarter ended March 31, 2023

- The Company's consolidated revenue from operations posted for the quarter ended March 31, 2023 was at Rs 1,447.95 crores as against Rs 1,339.84 Crores during the same period in the previous year.
- The consolidated net profit for the quarter ended March 31, 2023 was at Rs 127.47 crores as against net profit of Rs 107.43 Crores during the same period in the previous year, an increase of 18.65%.
- The consolidated earnings per share (EPS) for the quarter ended March 31, 2023 amounted to Rs 6.01 and was Rs 5.07 in the corresponding period last year.



SFL Consolidated – Key results

Consolidated Financials

- Revenue from Operations at Rs. 5,662.75 Crores
- Profit before Tax (PBT) at Rs. 660.66 Crores
- Profit after Tax (PAT) at Rs. 500.35 Crores

Financial year ended March 31, 2023

- The Company's Domestic and Overseas subsidiaries have registered a good performance during the year ended March 31, 2023.
- The Company's consolidated revenue from operations posted for the year ended March 31, 2023 was at Rs 5,662.75 crores as against Rs 4,902.06 crores during the same period in the previous year, recording a growth of 15.52%.
- The consolidated net profit for the year ended March 31, 2023 was at Rs 500.35 crores as against net profit of Rs 461.83 Crores during the same period in the previous year.



End of presentation