



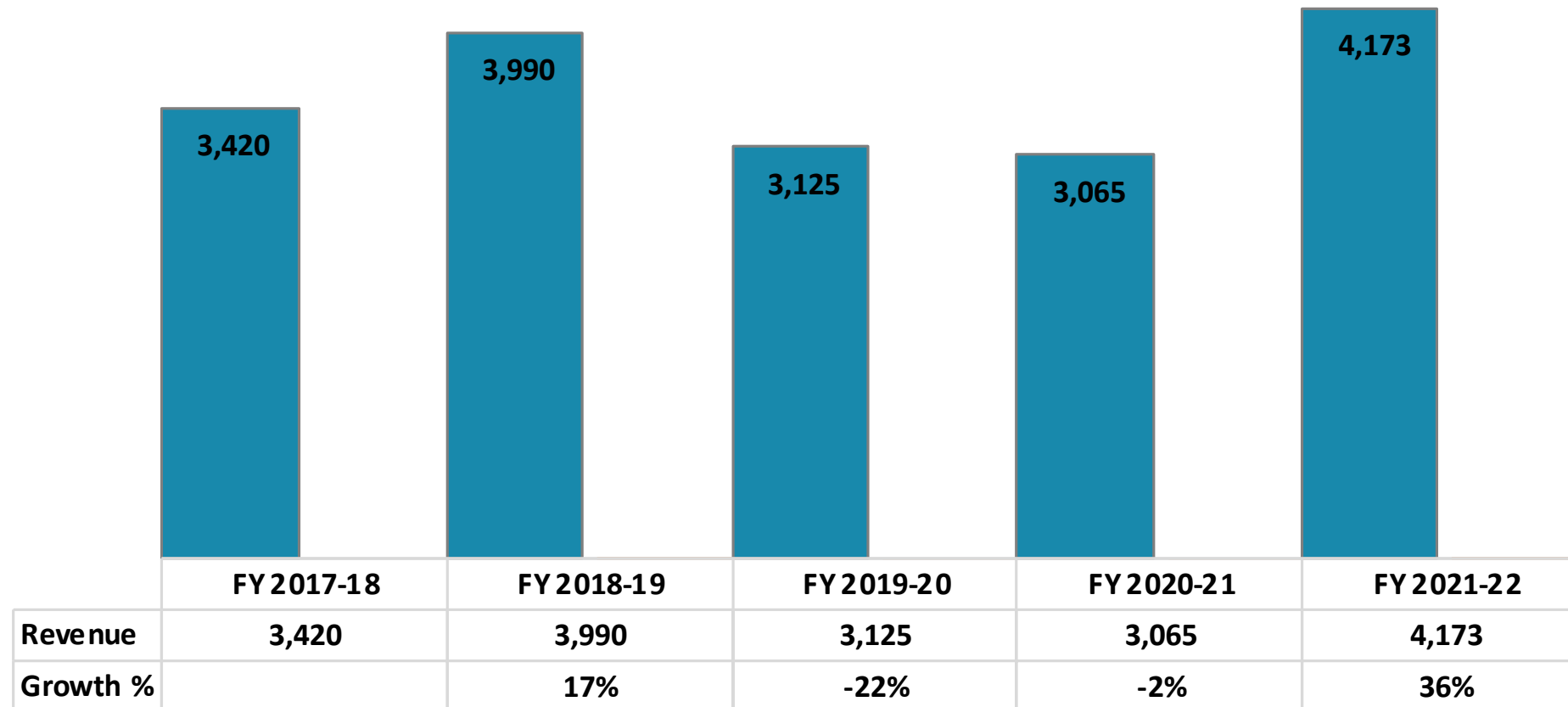
SUNDRAM FASTENERS LIMITED

Investor Presentation – Nine Months Ended 31st December 2022



SFL Standalone – Revenue from operations

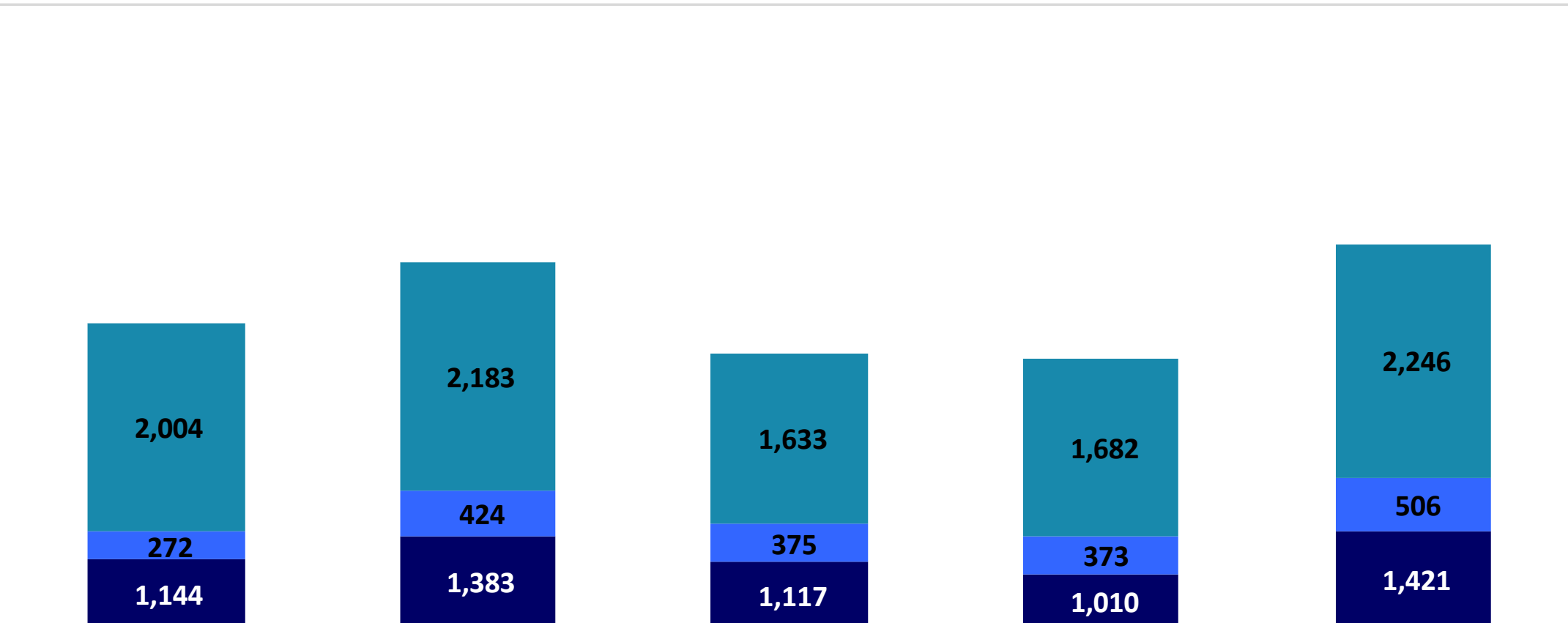
Rs. Crs





SFL Standalone - Revenue from operations - composition

Rs. Crs

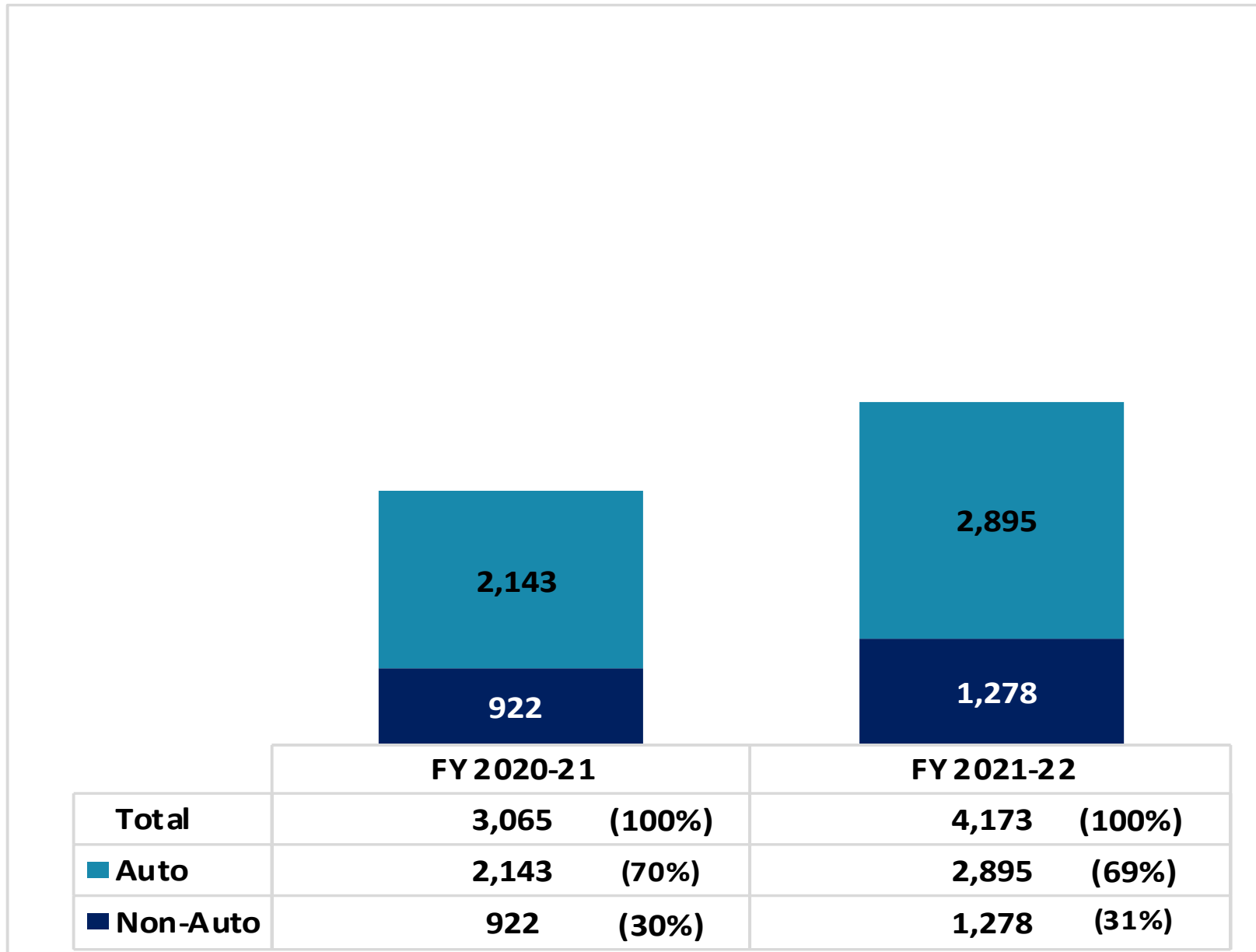


	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22
Total	3,420 (100%)	3,990 (100%)	3,125 (100%)	3,065 (100%)	4,173 (100%)
OE	2,004 (59%)	2,183 (55%)	1,633 (52%)	1,682 (55%)	2,246 (54%)
Retail	272 (8%)	424 (10%)	375 (12%)	373 (12%)	506 (12%)
Exports	1,144 (33%)	1,383 (35%)	1,117 (36%)	1,010 (33%)	1,421 (34%)



SFL Standalone - Revenue from operations – Auto vs Non-auto

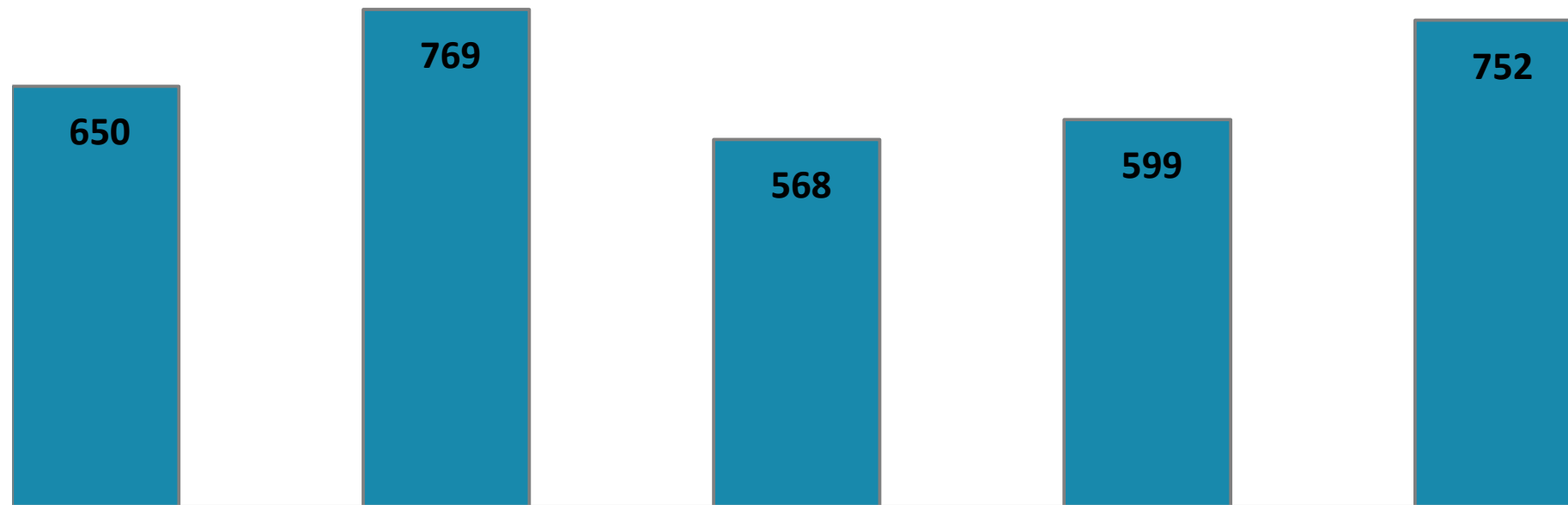
Rs. Crs





SFL Standalone - EBITDA Trend

Rs. Crs



	FY 2017-18	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22
EBITDA - Rs. Crs	650	769	568	599	752
EBITDA - %	18.9%	19.1%	18.1%	19.4%	17.9%

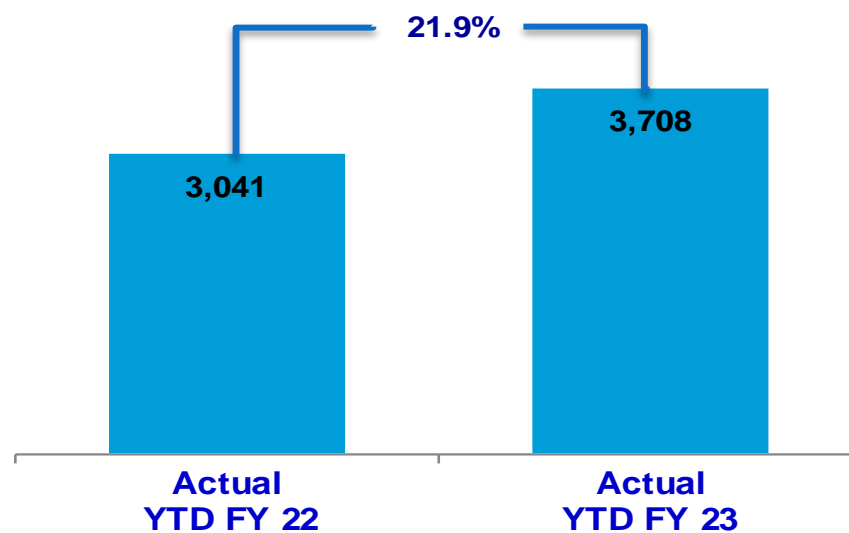


SFL Standalone - Financial performance

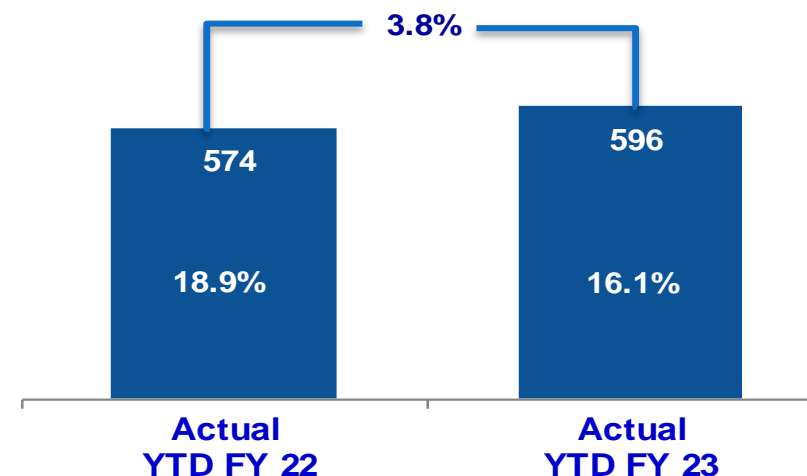
YTD FY 23 Vs YTD FY 22

Rs. Crs

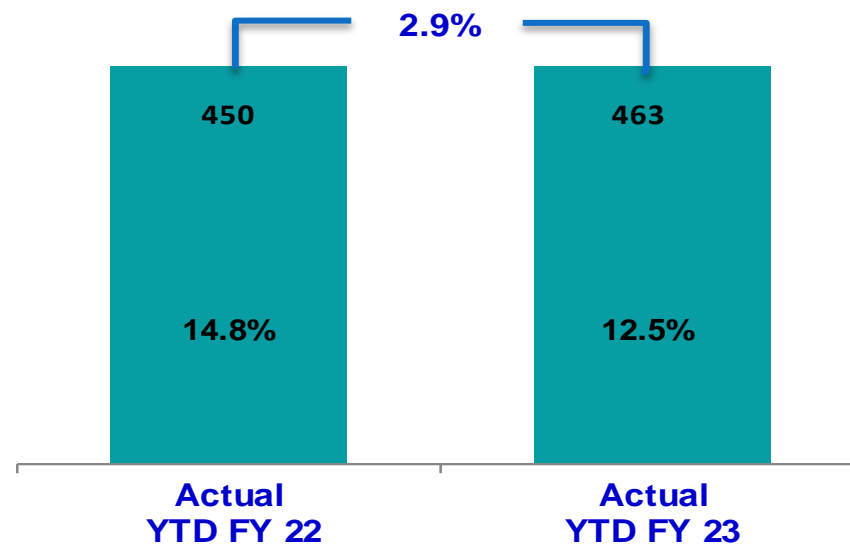
TOTAL REVENUE



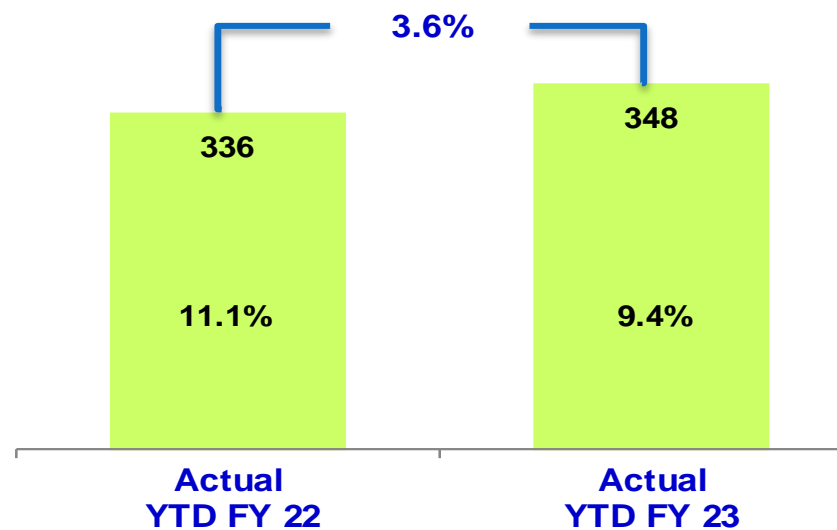
EBITDA



PBT



PAT



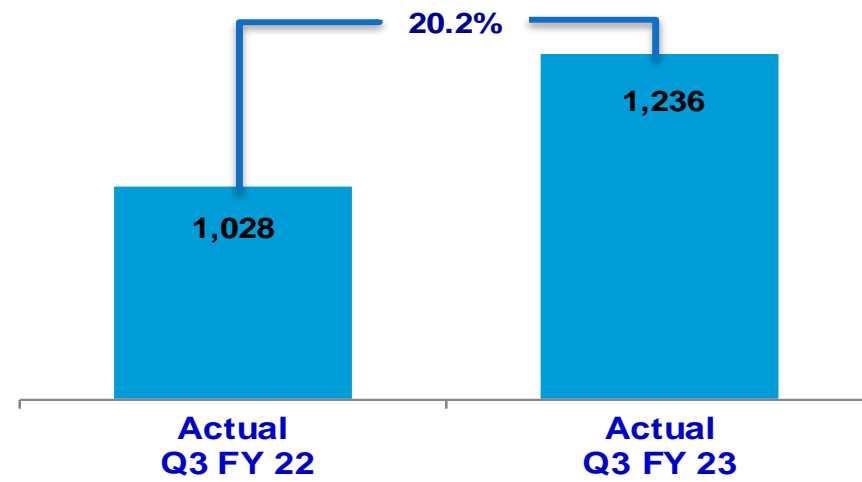


SFL Standalone - Financial performance

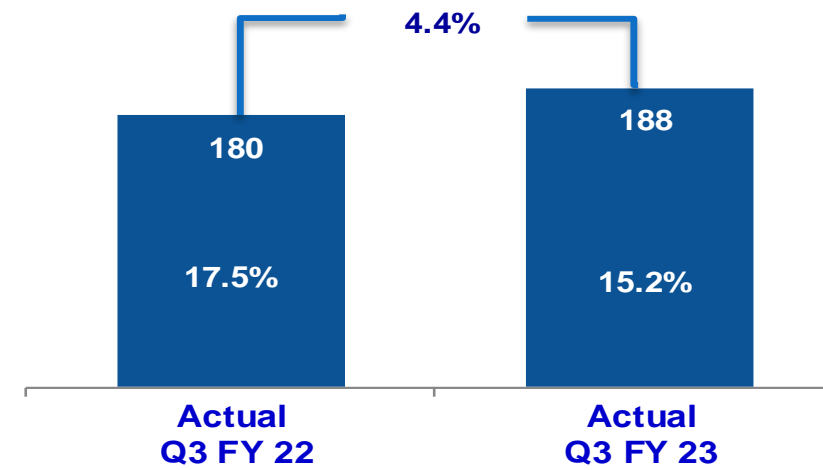
Q3 FY 23 Vs Q3 FY 22

Rs. Crs

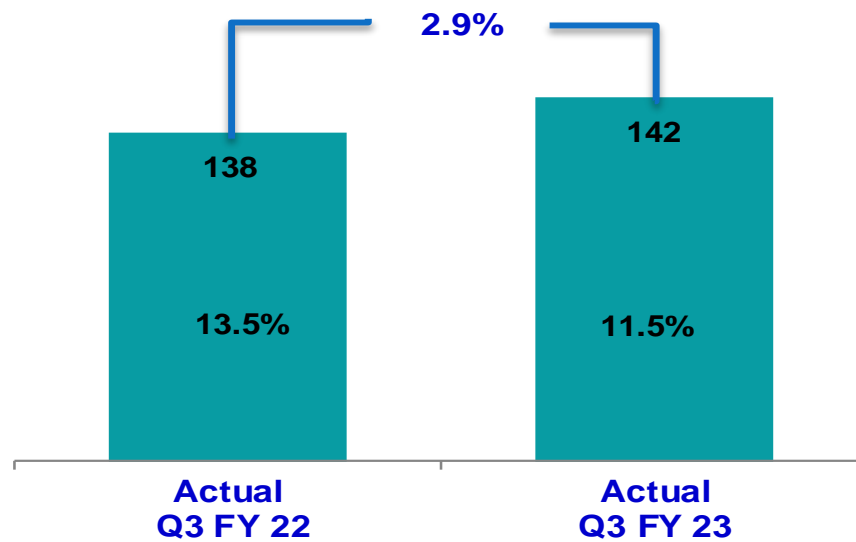
TOTAL REVENUE



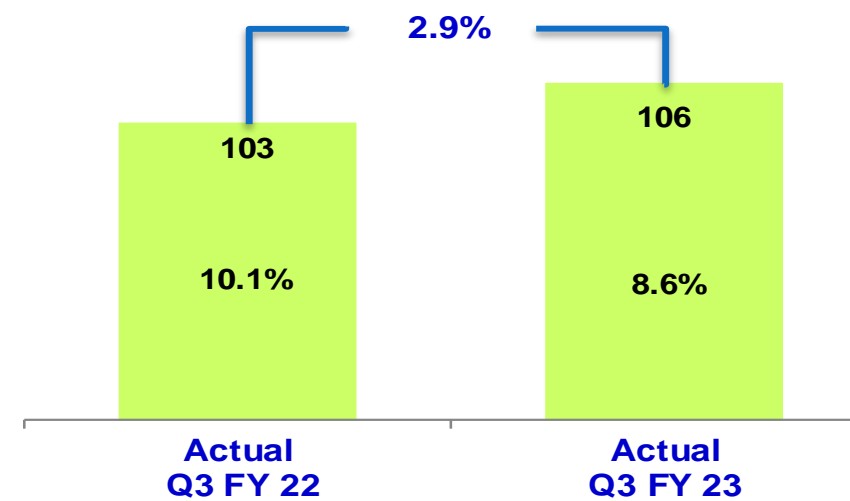
EBITDA



PBT



PAT





SFL Standalone – Key results

Standalone Financials

- Revenue from Operations at Rs. 1,226.87 Crores
- Profit before Tax (PBT) at Rs. 142.05 Crores
- Profit after Tax (PAT) at Rs. 106.13 Crores

- The revenue from operations was at Rs. 1,226.87 crores for the quarter ended December 31, 2022 as against Rs. 1,024.25 crores during the same period in the previous year, registering a growth of 19.8%.
- The domestic sales for the quarter ended December 31, 2022 were at Rs. 813.38 crores as against Rs. 658.37 crores during the previous year, posting a robust growth of 23.5%. The export sales for the quarter ended December 31, 2022 were at Rs. 364.64 crores as against Rs. 335.95 crores, posting an increase of 8.5%.
- The Company has sustained earnings before interest, depreciation and taxes (EBITDA) for the quarter ended December 31, 2022 at Rs. 188.19 crores as against Rs. 180.04 crores during the same period in the previous year. The margins have been under pressure during the period ended December 31, 2022 due to the increase in prices of raw materials.
- The Profit before Tax (PBT) for the quarter ended December 31, 2022 was at Rs. 142.05 crores as against Rs. 138.48 crores during the same period in the previous year. The net profit for the quarter ended December 31, 2022 was at Rs 106.13 crores as against net profit of Rs. 103.34 Crores during the same period in the previous year.
- Earnings per share for the quarter ended December 31, 2022 amounted to Rs. 5.05 and was Rs. 4.91 in the corresponding period last year.
- The revenue from operations was at Rs 3,684.70 crores for the nine months period ended December 31, 2022 as against Rs 3,026.13 crores during the same period in the previous year, a significant increase of 21.8% supported by an increase in demand from the major OEMs. The net profit for the nine months period ended December 31, 2022 was at Rs 347.99 crores as against net profit of Rs. 336.05 Crores during the same period in the previous year.

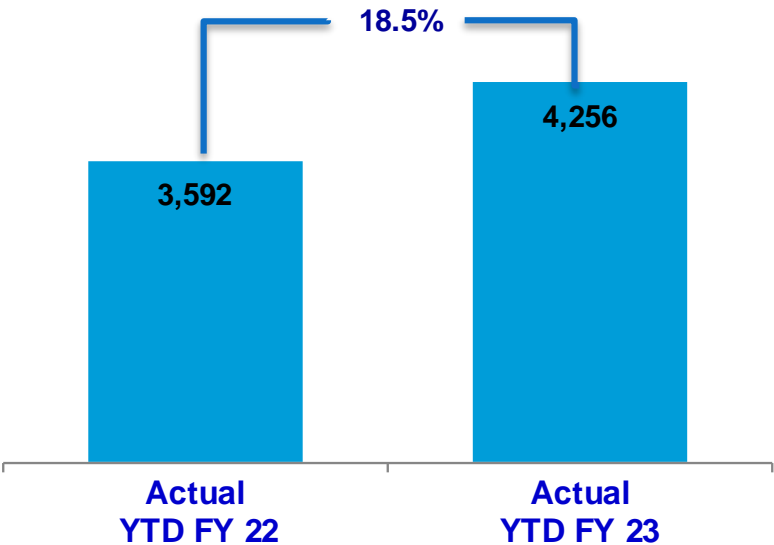


SFL Consolidated - Financial performance

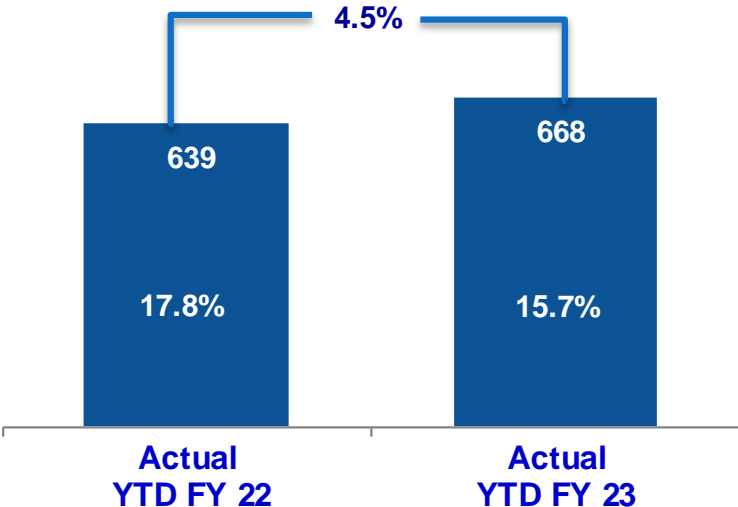
YTD FY 23 Vs YTD FY 22

Rs. Crs

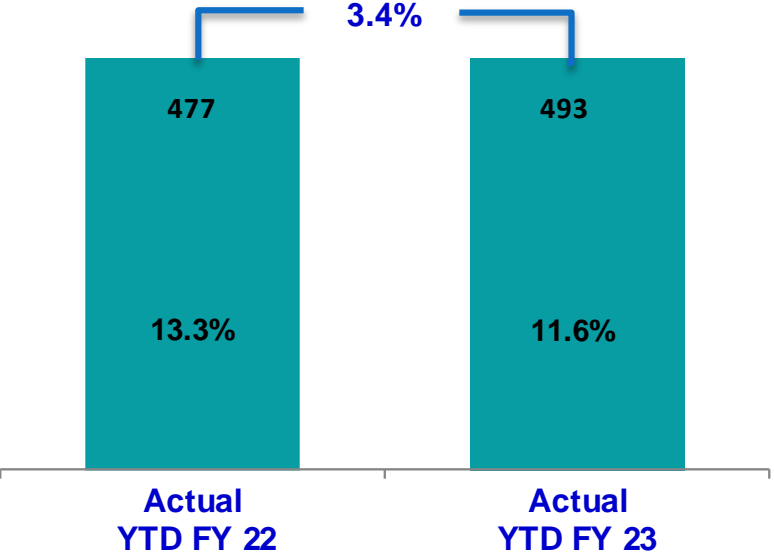
TOTAL REVENUE



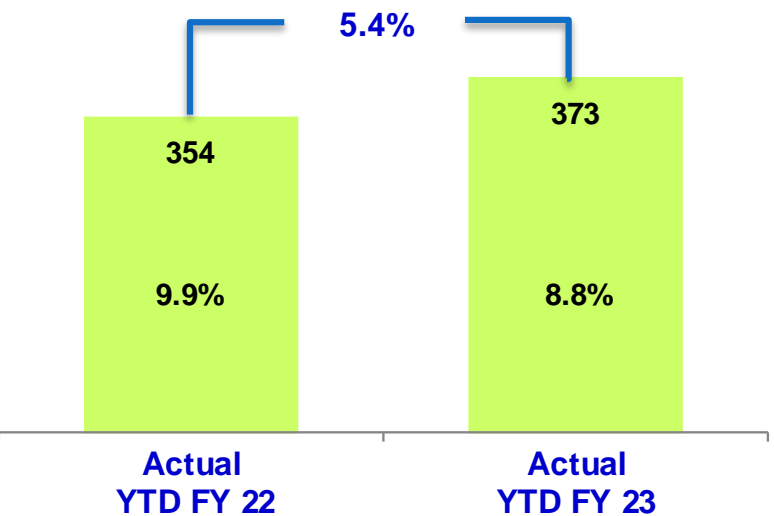
EBITDA



PBT



PAT



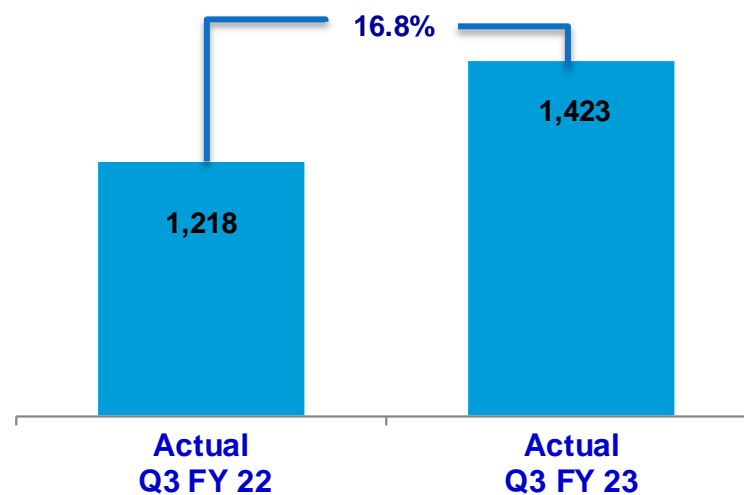


SFL Consolidated - Financial performance

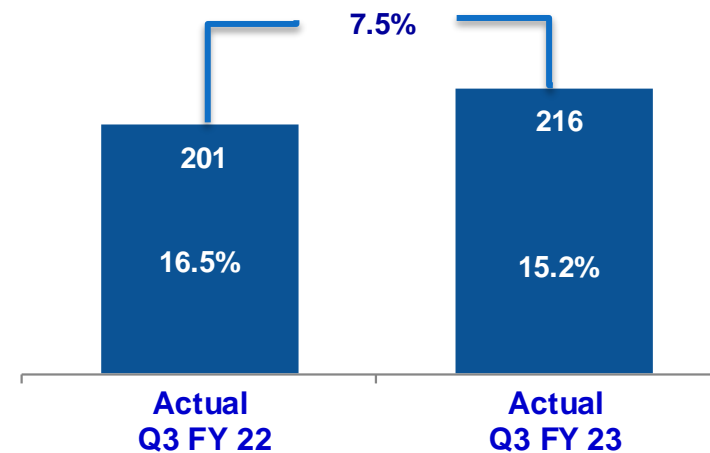
Q3 FY 23 Vs Q3 FY 22

Rs. Crs

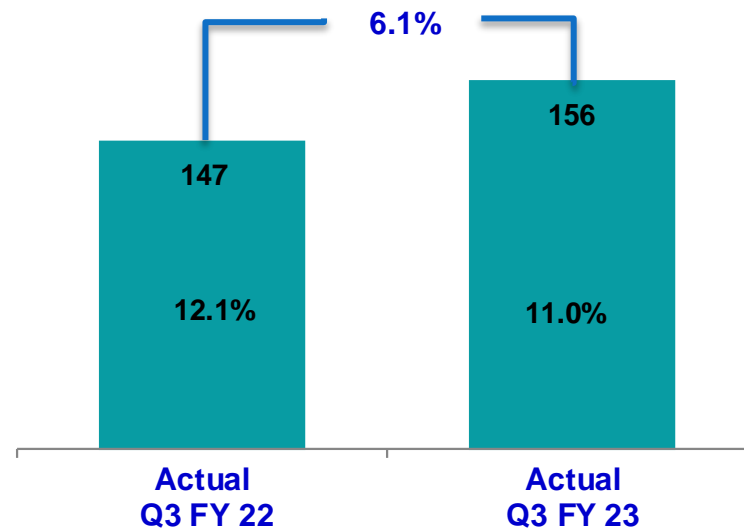
TOTAL REVENUE



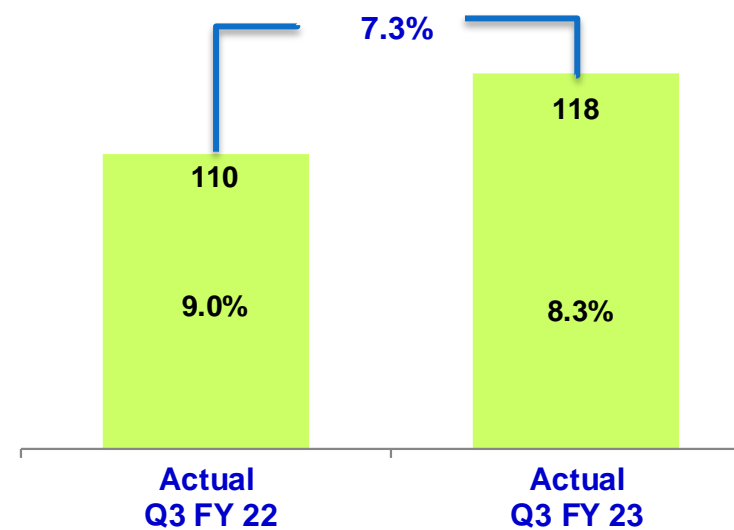
EBITDA



PBT



PAT





SFL Consolidated – Key results

Consolidated Financials

- Revenue from Operations at Rs. 1,403.03 Crores
- Profit before Tax (PBT) at Rs. 156.50 Crores
- Profit after Tax (PAT) at Rs. 118.07 Crores

- The Company's consolidated revenue from operations posted for the quarter ended December 31, 2022 was at Rs. 1,403.03 crores as against Rs. 1,207.53 Crores during the same period in the previous year, an increase of 16.2%.
- The consolidated net profit for the quarter ended December 31, 2022 was at Rs 118.07 crores as against net profit of Rs. 110.00 Crores during the same period in the previous year.
- The consolidated earnings per share (EPS) for the quarter ended December 31, 2022 amounted to Rs. 5.57 and was Rs. 5.15 in the corresponding period last year.
- The Company's consolidated revenue from operations posted for the nine months period ended December 31, 2022 was at Rs 4,214.80 crores as against Rs 3,562.22 crores during the same period in the previous year, recording a growth of 18.3% augmented by an uptick in demand from the global customers.
- The consolidated net profit for the nine months period ended December 31, 2022 was at Rs 372.88 crores as against net profit of Rs. 354.40 Crores during the same period in the previous year.

End of presentation